Memorandum

To: City of Franklin Economic Development Commission

From: Krista Linke, Community Development Director

Date: April 1st, 2013

Re: Case C 2013-28: Mitsubishi Heavy Industries Climate Control, Inc.

Summary:

1. On May 21st, 2012, the Franklin Common Council passed Resolution No. 2012-10, approving a 7-year tax abatement on personal property for Mitsubishi, located at 1200 N. Mitsubishi Parkway.

2. Actual and estimated benefits, as projected for 2012:

	Estimated on SB-1	Actual in 2012	Difference
Employees Retained	150	157	7
Salaries	\$8,444,556	\$8,610,540	\$165,984
New Employees	3	64	61
Salaries	\$126,921	\$1,839,718	\$1,712,797
Total Employees	153	221	68
Total Salaries	\$8,571,477	\$10,450,258	\$1,878,781
Average Hourly Salaries	\$26.93	\$22.73	-\$4.20
Personal Property Improvements	\$1,717,647	\$1,511,422	-\$206,225

- 3. The company originally estimated adding 3 employees in 2012 as a result of purchasing two new scroll finishing machines. They actually added a total of 64 jobs in 2012. Their average hourly salary is lower than estimated, but 68 more jobs were created than originally estimated.
- 4. The two new scroll finishing machines cost less to purchase than estimated on their SB-1 Form for personal property. They have been purchased and this number will remain the same over the length of the abatement.
- 5. The personal property tax abatement for Mitsubishi is scheduled to expire in tax year 2018 payable 2019. The final compliance review will take place in 2019.

Staff Recommendation:

Approval

MITSUBISHI HEAVY INDUSTRIES CLIMATE CONTROL, INC.

February 15, 2013 Krista Linke, AICP Director of Planning and Economic Development City of Franklin 70 E. Monroe Street Franklin, Indiana 46131

RE: Annual Tax Abatement Compliance -Common Council Resolution 12-10

Dear Economic Development Commission Members:

Mitsubishi Heavy Industries Climate Control, Inc. (MCC) requested and was granted tax abatement (Common Council Resolution 12-10) by the City of Franklin on \$1,717,647.00 for personal property (two new scroll finishing machines) to be purchased and installed during the third quarter 2012. This equipment was installed and operational during the third quarter 2012 (see Company Investment Timetable chart). However, the actual value of the two machines is \$1,511,422.00. The tax abatement is to start with 2012 taxes payable 2013.

The investment in these two new machines was necessary to maintain production levels of scrolls to manufacture car air conditioning compressors for a new global contract that MCC was awarded with a major U S automobile manufacturer. With this investment we were able to maintain the 150 jobs we listed on Form SB-1 dated 4/12/2012 and add the 3 jobs that we listed during the third quarter 2012. MCC actually added 23 jobs during the third quarter of 2012 - see Job Creation or Retention Schedule.

We would like to thank the City of Franklin for continued support in approving our tax abatement compliance requests for previous projects and we respectfully request that the City of Franklin will continue to look favorably on our growth activities and grant this 2012 compliance request relative to Common Council Resolution 12-10 for the abatement on taxes for 2012 payable 2013.

Respectfully,

Bd. France

Bob Francis

General Manager Administration/Production/ Materials

Mitsubishi Heavy Industries Climate Control, Inc.

FORM CF-1/PP

- INSTRUCTIONS: 1. Property owners whose Statement of Benefits was approved must file this form with the local Designating Body to show the extent to which there has been compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
 - 2. This form must be filed with the Form 103-ERA Schedule of Deduction from Assessed Value between March 1, and May 15, of each year, unless a filing extension under IC 6-1.1-3.7 has been granted. A person who obtains a filing extension must file between March 1, and the extended due date of each year.
 - 3. With the approval of the designating body compliance information for multiple projects may be consolidated on one (1) compliance

(CF-1).								
SECTION 1		TAYPAYE	RINFORMAT	חסא		an Descent		
Name of taxpayer		TOVIOLE:	VIII ONBIA	HOR CALL	<u>etala simuti.</u>			<u></u>
Mitsubishi Heavy Industries Climate Control,	Inc. (MCC)							
Address of taxpayer (number and street, city, state, and		******						
1200 North Mitsubishi Parkway, Franklin,	•	31						
Name of contact person		V 1				Telephone nun	har	
Bob Francis						(317) 346-		
SECTION 2	LOCATIO	N AND DES	CRIPTION	F PROPERTY		(517) 340-	3010	
Name of designating body	2007111	ZIT MITO DEG	OIGE TEORE	A TROPERTY		Resolution nur	obos	
Franklin City Council						EDC 2012		
Location of property			Cour	ily		DLGF taxing d		
1200 North Mitsubishi Parkway, Franklin, Indiana	46131		1	nson		41-018	Part initia	res
Description of new manufacturing equipment, or new re-		noment equina			OU		ina data /s	nonth, day, year)
equipment, or new logistical distribution equipment to be	acquired.				•	07/09/201	2	
New machining equipment in the mach	ining area to	macnine a	automotive	air compres	sor parts.	Estimated com 09/01/2012	pletion dat	e (month, day, year)
SECTION 3		EMPLOYEES	AND SALA	RIES				
EMPLOYE	ES AND SALA	RIES			AS EST	IMATED ON S	B-1	ACTUAL
Current number of employees					150.00		157	
Salaries					8,444,556.	00		10,540.00
Number of employees retained					150.00		157	
Salaries			· · · · · · · · · · · · · · · · · · ·		8,444,556	.00		0,540.00
Number of additional employees					3.00		64	0,040.00
Salaries					126,921.00)		39,718.00
SECTION 4		COSTA	ND VALUES		<u>t</u>			, , , , , , , , , , , , , , , , , , , ,
	MANUFA EQUIF	CTURING MENT	R&DE	QUIPMENT	LOGI: EQUI	ST DIST PMENT	ITE	QUIPMENT
AS ESTIMATED ON SB-1	COST	ASSESSED VALUE	соѕт	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
Values before project	4,717,647,00	1,717,642.00						
Plus: Values of proposed project	1,717,647							
Less: Values of any property being replaced	' '			1				
Net values upon completion of project								
	1,717,647.00	1,717,647.00						
ACTUAL	1,717,647.00 COST	1,717,647.00 ASSESSED VALUE	соѕт	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
		ASSESSED	COST		COST		COST	
ACTUAL	соѕт	ASSESSED VALUE	COST		COST		COST	
ACTUAL Values before project	COST -1,511,422.00	ASSESSED VALUE	COST		COST		COST	
ACTUAL Values before project Plus: Values of proposed project	COST -1,511,422.00	ASSESSED VALUE 1,511,422.00	COST		COST		COST	
ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential	cost -4,511,422.00 5 けンン 1,511,422.00 pursuant to IC	ASSESSED VALUE 1,511,422.00 1,511,422.00 6-1.1-12.1-5	.6 (d).	VALUE		VALUE	COST	
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Company Investment Time Table

EDC 2012-10

Mitsubishi Heavy Industries Climate Control, Inc. (MCC) 1200 North Mitsubishi Parkway

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Franklin, IN 46131		2010				# - - - - - - - - - -	2011					2012		- 14 (trim - 4-mark) ht - 1 (triming -	\$1 511 422		\$1 511 ADD OO	, , , , , , , , , , , , , , , , , , ,
Franklin,	Equip. Type 3	2010				*** * *** * *** *** **	2011			***************************************		2012	Machining	Equipment	\$1,511,422			
	Equip. Type 1 Equip. Type 2	2010					2011					2012						
	Equip. Type 1	2010			· · · · · · · · · · · · · · · · · · ·		2011			***		2012						
	Buildings	2010				*	2011					2012						
		Year of Abatement	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Year of Abatement	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Year of Abatement	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total	

Job Creation or Retention Schedule

EDC 2012-10

Attachment to Form CF-1 (Compliance with Statement of Benefits) : Job Creation Schedule by Quarter

Mitsubishi Heavy Industries Climate Control, Inc. (MCC) 1200 North Mitsubishi Parkway Franklin, IN 46131

2012 Proposed Numbers	Actual Number of Employees	Proposed Number of Employees to be Added during 2012 by Quarter	er of Employees to by Quarter	ees to be Adde	d during 2012	Proposed Number of Employees Added during 2012
	(04/12/12)		06/30/12	09/30/12	12/31/12	William of the state of the sta
Proposed (2010)	150		0	3	0	3
Actual ->	157		27	23	14	64
Running Total	157		184	207	221	

Job Creation or Retention Schedule

EDC 2010-02

Attachment to Form CF-1 (Compliance with Statement of Benefits) : Job Creation Schedule by Quarter

Mitsubishi Heavy Industries Climate Control, Inc. (MCC) 1200 North Mitsubishi Parkway Franklin, IN 46131

(100000)						
2011 Proposal and Actual Numbers	Number of Employees	Number of F	imployees Add	Number of Employees Added during 2011 by Quarter	by Quarter	Number of Employees Added during 2011
	(12/31/10)	03/31/11	06/30/11	09/30/11	12/31/11	
Proposed (2011)	44	0	0	22	13	35
Actual ->	53	15	19	21	2	
Running Total	53	89	87	108	110	

2012 Proposal	Number of Employees	Proposed Nun	iber of Employees to by Quarter	Proposed Number of Employees to be Added during 2012 by Quarter	during 2012	Proposed Number of Employees Added during 2012
	(12/31/11)	03/31/12	06/30/12	09/30/12	12/31/12	The state of the s
Proposed (2012)	79	21		0	0	/τ
Actual ->	110	47	27	23		
Running Total	110	157	184	207	221	1.1.
				 }	1177	

INCLUDED FOR EDC 2012-10 TO PROVIDE ALL FOUR QUARTERS OF 2012. DOCUMENT SUBMITTED WITH EDC 2012-10