

AGENDA RESERVATION REQUEST

CITY OF FRANKLIN COMMON COUNCIL

Please type or print

Date Submitted:	09/11/12	Meeting Date:	09/17/12
Contact Information:			
Requested by:	Chief John Henderson		
On Behalf of Organization or Individual: Fire Department			
Telephone:	317-736-3650		
Email address:	jhenderson@franklin.in.gov		
Mailing Address:	1800 Thornburg Lane		
Describe Request:			
Request Permission to Purchase the MSA Clear Command Face Piece Upgrade for Current System			
List Supporting Documentation Provided:			
Letter to City Council from Chief Henderson			
Quote from 5 Alarm Fire & Safety Equipment, LLC			
Who will present the request?			
Name:	Chief John Henderson	Telephone:	317-736-3650

The Franklin City Council meets on the 1st and 3rd Monday of each month at 6:30 p.m. in the Council Chambers of City Hall located at 70 E. Monroe Street. In order for an individual and/or agency to be considered for new business on the agenda, this reservation form and supporting documents must be received in the Mayor's office no later than 12:00 p.m. on the Wednesday before the meeting.



"WE ALL GO HOME"

John Henderson Chief

Jim Reese Deputy Chief

MAIN (317)736-3650
FAX (317)346-1228

*City of Franklin Fire Department
1800 Thornburg Lane
Franklin, In 46131*

**SERVING SINCE
OCTOBER 8, 1880**

Franklin City Council

Please accept this request on behalf of the Fire Department to follow procedure to secure the funds to purchase the MSA Clear Command Face Piece upgrade for our current system. The total purchase amount is stated in the attached quote, as well as our confirmation from the Five Alarm Vendor that we will be getting \$150.00 credit for our surplus supplies that we trade in through this process.

We are simply trying to follow our procedures to access funds from our old Ambulance Billing Fund to secure a much needed upgrade to our air masks. With this updated feature we will be able to communicate better and present a clear projected voice from our units inside the structure to our command personnel outside.

We thank you for your consideration, and below is a quick break down of the funds we request.

Initial Purchase of @22,890.00

Credit for Trade-Ins of ten packs at \$150.00 each will be \$1,500.00

Total cost of this project will be \$21,390.50

Respectfully Submitted,

John D. Henderson
Franklin Fire Department



FIRE AND SAFETY EQUIPMENT, LLC
PROTECTING AMERICA'S HEROES

350 Austin Circle
Delafield WI, 53018-2171
Phone: (262) 646-5911 Fax: (262) 646-5912
Toll-Free: (800) 615-6789
Web: www.Salarin.com

QUOTE

Number

124973-0

Quote Date

07/12/2012

Page

1

Bill to: FRANKLIN FIRE DEPARTMENT
1800 THORNBURG LANE
PO BOX 280
FRANKLIN, IN 46131

Ship to: FRANKLIN FIRE DEPARTMENT
1800 THORNBURG LANE
PO BOX 280
FRANKLIN, IN 46131

Cust Code	Ordered By	Salesman	Job/Rel#	Customer PO	Wanted Date		
12729		JEREMY WARE			07/12/2012		
Entered By		Ship Via		Terms			
Joli VandaKey		UNITED PARCEL SERVICE		NET 10			
Quantity			U/M	Item #	Description	Price	Extension
Order	Ship	Back					
50	50	0	EA	10024074	MSA CLEAR COMMAND AND FACEPIEC MOUNTING KIT	306.8500	15342.50
12	12	0	EA	807587	MSA STEALTH H-30, 30-MINUTE, HIGH PRESSURE CYLINDER, 4500PSI	629.0000	7548.00
SubTotal						22,890.50	
Total						22,890.50	

SHIPPING CHARGES EXTRA
PRICE GOOD FOR 30 DAYS OR UNTIL MFG. PRICE INCREASE.

John Henderson

From: Jeremy Ware [jware@5alarm.com]
Sent: Wednesday, July 18, 2012 12:10 PM
To: John Henderson
Subject: RE: MSA Masks and Hurst Equipment

Chief,

Thanks for the follow up. We are able to give you 125.00 per pack including the bottle for credit on your account. I wish I could do more for you but without a mask or Heads up display I can't sell them as a complete pack. I then have to get those new for a customer which makes our sale much more costly as you know. I think that is a fair price and you can use it for whatever you would like within the 5 alarm product line and it is not a discount off a purchase but a true trade in value.

Secondly what would be a good time for us to get together next week and go over your Hurst stuff. I can come down and show you some of our demo options and give you some pricing based on that. I think that would be best and would assure you are getting priced what you want.

Monday or Tuesday would work good for me.

Regards,

Jeremy T Ware
Sales Manager
Indiana and Western Michigan
C-317-605-1154
E-jware@5alarm.com



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Check Out Our "New" Website Today at www.5alarm.com

You can also join our permission based mailing list for news, product information and specials while visiting our site.

Like us on  For New Product Information, Discounts, Specials and Much More!

From: John Henderson [mailto:jhenderson@franklin.in.gov]
Sent: Tuesday, July 17, 2012 11:51 AM
To: Jeremy Ware
Subject: RE: MSA Masks and Hurst Equipment

Any word on our packs? Also can you get me a pricing on Hurst Equipment? Thank you, John

From: Jeremy Ware [mailto:jware@5alarm.com]
Sent: Monday, July 09, 2012 8:47 AM
To: John Henderson
Subject: RE: MSA Masks and Hurst Equipment

Chief,

I am meeting with the other FD looking at your packs tonight. I will have all your pricing and trade in info hopefully by tomorrow.

I appreciate your time meeting with me and will be in touch soon,

Regards,

Jeremy T Ware
Sales Manager
Indiana and Western Michigan
C-317-605-1154
E-jware@5alarm.com



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You can also join our permission based mailing list for news, product information and specials while visiting our site.

Like us on  For New Product Information, Discounts, Specials and Much More!

From: John Henderson [mailto:jhenderson@franklin.in.gov]
Sent: Friday, July 06, 2012 10:40 AM
To: Jeremy Ware
Subject: MSA Masks and Hurst Equipment

I just wanted to say thank you again for helping us with this project and looking at our equipment. I was hoping you could email me the quote for 50 clear command pieces with a price on bottles, so we can order what we need...12 I think, I will have to check with Mike again..and keep working on what credit you can extend to us per sell of our excess packs.

Also, I am very excited about the trade in of your demo equipment, so please keep me informed about this...

Thank you, John D. Henderson Franklin Fire