

**BOARD OF PUBLIC WORKS AND SAFETY
Agenda Request Form**

(Form B-01-2012)

Organizations and individuals are asked to submit a request form and supporting documents to be placed on the agenda. You will be contacted by the City confirming the date of the meeting in which your request will be heard. Please make sure that your contact information is accurate in case we need to get in touch with you. The Board of Works meets on the 1st and 3rd Monday of each month at 5:00 p.m. in City Hall located at 70 E. Monroe Street.

| | | | |
|--|--|--------------------------------------|-------------------|
| Date Submitted: | February 12, 2025 | Meeting Date: | February 19, 2025 |
| Contact Information: | | | |
| Requested by: | Matt McElroy | | |
| On Behalf of Organization or Individual: | | Department of Planning & Engineering | |
| Telephone: | 317-736-3631 | | |
| Email address: | mmcelroy@franklin.in.gov | | |
| Mailing Address: | 70 E. Monroe Street, Franklin, IN 46131 | | |
| Describe Request: | | | |
| Request approval of proposal and professional services agreement with Avenew for 2025 PASER Condition Ratings and Asset Management Plan Update | | | |
| List Supporting Documentation Provided: | | | |
| Avenew Proposal Professional Services Agreement | | | |
| Who will present the request? | | | |
| Name: | Matt McElroy | Telephone: | 317-736-3631 |

In order for an individual and/or agency to be considered for new business on the Board of Works agenda, this reservation form and supporting documents must be received in the Mayor's office no later than 4:00 p.m. on the Wednesday before the meeting.



CITY OF FRANKLIN

Proposal / February 5, 2025

The Problem

Road asset owners in America today have real struggles. Among the biggest pain points is simply finding the time to efficiently and accurately know what you own and what condition it is in. Often another is simply finding the time to understand the best plan of attack to keep your assets in their best condition. Avenew is here to help.

Why Avenew?

Avenew is a solutions company. We were founded with the intent to help asset owners find new solutions and manage their assets in the most efficient ways possible. Whether its embracing technology, staff supplementation, new treatment techniques, financing solutions, or anything else that can help you, we deliver it to make you better at what you already do well and free up your schedule to help you achieve greater successes in other areas.



Embracing Tech

We believe a great solution to your current issues involve embracing technology in a new way and saving manpower from the inventory and PASER rating efforts that you perform annually. We also believe that expanding this use of technology to analyze your inventory and condition rating results to provide both an annual and a multi-year maintenance program will be advantageous to your community.

Our Team

Guided by our values, we believe in cultivating genuine, long-term relationships.

We're known for honesty and fairness, and we take an even-keeled, no-nonsense approach to every project.



Travis Underhill Vice President

20+ Years of Experience

With local and state level experience in both the public and private sector, Travis leads teams with a problem solving approach based on common sense and a willingness to try new things. As your team lead, you can rest assured all ideas will be considered and your best possible outcome can be achieved.



Craig Parks Director of Solutions Engineering

25+ Years Experience

With a diverse career in both public and private industries, Craig has a heart to serve local governments and deliver unique solutions to difficult problems associated with their transportation assets. He has a diverse background and is known for providing out of the box solutions to solve complex transportation issues. He has worked for and with City, County and State agencies and has transformed organizations and communities.



Sara Heck Project Manager

7+ Years Experience

Sara's greatest attributes are her strong organizational skills, her attention to the details and her ability to keep the team and the project on schedule. With Sara's involvement, projects get delivered on time and with successful outcomes.



Charlie Kacmar Solutions Delivery Manager

10+ Years of Experience

Charlie's well rounded background in the contracting arena gives Avenew and our clients a unique behind the scenes vantage point enabling project teams to better calculate risk and make better informed decisions.

Lead Contact



Avenew is excited to partner with Franklin by providing digital asset collection and PASER for the city's entire network. The methods we employ provide for a safer and more efficient process removing any potential for human bias from the ratings process.

After we've helped you collect network data and condition ratings, we will then focus our attention on developing your asset management strategy and thereby your annual with a 5 year plan based on your strategies employed.

Asset Management & Planning:

| Included | Details |
|--|---|
| PASER Scoring (Entire City Roads Network) | LTAP Submittal Formatted Spreadsheet and color-coded map. |
| Pavement Marking Inventory | Does not include condition rating or reflectivity. |
| 5 Year Asset Management Plan | Receive a five year collection of annual maintenance prescriptions for various work types across your town's network. |

\$45,000

Proposed pricing is lump sum, assumes 120 center lane miles of roadway and is effective until April 25, 2025.



What are your expected deliverables?

The following is a more detailed description of what you should expect to receive depending on your selections for us to assist you with:

PASER Data Collection

- Entire network PASER condition rating in a format consistent to your preference and usable towards annual LTAP submittals.

Pavement Asset Management Plan

- A five year plan, built from a holistic approach to extending the overall lifespan of the pavement network, utilizing a variety of treatments.

Pavement Marking Collection

- Location for all pavement markings throughout entire network.

Schedule

Avenew is prepared to begin providing these services as soon as the city provides Notice to Proceed. Data collection will begin within a couple weeks of notice and will take 30–60 days to complete and have data broken down for review with city staff.

Upon acceptance of data collection efforts, the 5 Year Pavement Asset Management Plan will begin. Considering several meetings with city staff, we expect completion and delivery of the plan in not more than another 30–60 days.

Assumptions

This proposal includes a pavement asset management program, with suggested maintenance prescriptions for various work types across your network.

Engineered or bid level documents will not be provided as a part of this effort.



We look forward to partnering with you and providing these services. Our innovative strategies will help you maintain your assets in a financially efficient and sustainable way. Should this proposal look suitable to you, we'd be happy to begin plugging this information into your standard contracting documents and look forward to further conversations with you and other city leaders to start moving forward.

If you have any questions, feel free to reach out to Travis or Charlie at the emails or phone numbers provided below.

Let's get started!

Travis Underhill
Vice President
tunderhill@avenue.com

Charlie Kacmar
Solutions Delivery Manager
ckacmar@avenue.com

A handwritten signature in black ink, appearing to read 'Travis'.

Travis Underhill, Vice President
(317) 292-6246

A handwritten signature in black ink, appearing to read 'Charlie'.

Charlie Kacmar, Solutions Delivery Manager
(812)341-1236

PROFESSIONAL SERVICES AGREEMENT

This PROFESSIONAL SERVICES AGREEMENT ("Agreement") dated this 19th day of February, 2025, is made by and between the **City of Franklin**, acting by and through its Board of Public Works and Safety ("OWNER") and Avenew, Inc., ("CONSULTANT") an Indiana corporation organized under the laws of the State of Indiana.

Project Description: Asset Management services for rating City of Franklin road network, including PASER scores, pavement marking inventory, and preparation of 5-year Asset Management Plan.

RECITALS

WHEREAS, OWNER wishes to hire CONSULTANT to provide certain professional services with respect to the Project; and

WHEREAS, CONSULTANT has extensive experience, knowledge and expertise relating to these services and has expressed a willingness to furnish the services in connection therewith, subject to the terms and conditions set forth in this Agreement.

NOW, THEREFORE, in consideration of the promises, the mutual covenants and undertakings herein contained and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

Section I – Services by CONSULTANT

The engineering services to be performed by CONSULTANT are described in EXHIBIT 1, which is attached hereto, and made a part hereof, and are referred to herein as the "Services".

Section II – Information and Services to be furnished by OWNER

The information and services to be furnished by OWNER are as set out in EXHIBIT 2, which is attached to this Agreement, and incorporated herein by reference.

Section III – Commencement of Services and Schedule

CONSULTANT shall commence performance under this Agreement and shall provide the Services hereunder in accordance with the Schedule contained in EXHIBIT 1, which is attached to this Agreement, and incorporated herein by reference.

Section IV – Compensation

For all Services rendered by CONSULTANT under this Agreement, in accordance with the terms of this Agreement, OWNER shall pay the CONSULTANT in accordance with the fees and charges established in EXHIBIT 1, which is attached to this Agreement, and incorporated herein by reference. The terms of payment of said compensation is as set forth on Exhibit 1. Compensation for the services rendered shall not exceed the sum of \$ 45,000.00 without specific written authorization of owner prior to incurring the charge.

Section V – Term and Termination

1. Term

This Agreement shall commence upon execution by the parties and shall continue until completion of the Services and deliverables as set forth in EXHIBIT 1 or unless terminated as set forth below.

2. Termination

OWNER reserves the right to terminate or suspend this Agreement upon five days advance written notice to CONSULTANT. Upon termination of this Agreement, CONSULTANT shall deliver all Work Product (as defined herein) to OWNER. The dollar amount for any earned but unpaid Services performed by CONSULTANT shall be based upon an estimate of the portions of the total Services completed by CONSULTANT through the effective date of termination, which estimated shall be as made by OWNER in the exercise of its honest and reasonable judgment for all Services to be paid for on a lump sum basis and shall be based upon an audit by OWNER of those Services to be paid for on a cost basis or a cost plus fixed fee basis as described in Section IV hereof.

Section VI – General Provisions

1. Subcontracting

It is recognized that CONSULTANT may engage subconsultants to perform a portion of the work under this Agreement. The engagement of subconsultants by CONSULTANT shall not relieve CONSULTANT of any responsibility for the fulfillment of this Agreement. No subconsultant shall subcontract any portion of its work under this Agreement.

2. Ownership of Documents

All reproducible materials prepared by CONSULTANT or its subconsultants in connection with this Agreement, alone or in combination with others, on any and all media, in whole or in part, and all copies thereof, whether created before, during, or after the term of this Agreement (collectively, the “Work Product”) will be the property of the OWNER.

CONSULTANT shall be allowed to retain copies of all documents included in the Work Product, unless prohibited for reasons of security and as mutually agreed by both parties.

CONSULTANT agrees that written agreements with any and all subconsultants used by CONSULTANT to fulfill CONSULTANT’s obligations hereunder shall contain language

substantially similar to that of this Subsection to assign OWNER all Work Product by such subconsultants, and to require cooperation with CONSULTANT on the same terms and conditions as set forth herein.

The provisions of this Subsection shall survive the expiration, suspension, abandonment, termination, or completion of this Agreement.

3. Access to Records

Full access to the work during the progress of the Services shall be available to the OWNER. CONSULTANT and its subconsultants shall maintain all books, documents, papers, accounting records and other evidence pertaining to the cost incurred under this Agreement and shall make such materials available at its respective offices at all reasonable times during the period of this Agreement and for three (3) years from the date of final payment for Services is made by OWNER to CONSULTANT.

4. Liability for Damages

CONSULTANT assumes all risk of loss, damage or destruction to the Work Product, to all of its materials, tools, appliances and property of every description, and for injury to or deaths of its employees or agents arising out of or in connection with the performance of this Agreement, excluding that which occurs due to the acts or failure to act of any third party, and excluding that which is caused by the OWNER.

5. General Liability Insurance

a. Amounts of Coverage. CONSULTANT shall procure and maintain at its expense insurance of the kind and in the amounts set forth in EXHIBIT 3 by companies authorized to do such business in the State of Indiana covering all Services and related activities performed by CONSULTANT.

b. Evidence of Insurance. Before commencing its Services, CONSULTANT shall furnish to OWNER a certificate, or certificates, showing that it has complied with this Section VI.5.b, which certificate or certificates, shall also designate OWNER as an additional named insured. The policies shall not be changed or canceled unless thirty (30) days prior written notice has been given to OWNER.

6. Worker's Compensation

CONSULTANT shall be responsible for providing all necessary unemployment and Worker's Compensation Insurance for its employees. CONSULTANT shall provide the OWNER with a certificate of insurance indicating that it has complied with this requirement.

7. Changes in Work

a. Prior Approval. CONSULTANT shall not commence any additional services or change of scope until authorized by OWNER.

b. Additional Services. Additional services may include, but not be limited to:

- i. Services associated with significant changes in the scope, extent, or character of the portions of the Project required by, but not limited to, changes in scope, complexity or schedule and revisions required by changes in applicable laws and regulations or due to any other causes beyond CONSULTANT's control.
- ii. Preparing to serve or serving as a consultant or witness for OWNER in any litigation or other dispute resolution process related to the Project that does not involve a claim against CONSULTANT or a claim that is based on an alleged act of negligence or breach of contract by CONSULTANT.
- iii. Subject to other provisions of this Agreement, additional or extended services during the Project made necessary by (1) emergencies or Acts of God endangering the Project site, (2) an occurrence of a hazardous environmental condition, (3) damages to OWNER's facilities caused by fire, flood or other cause, (4) acceleration or deceleration of the Schedule involving services beyond normal working hours, (5) significant delays, changes, or price increases occurring as a direct or indirect result of materials, equipment, or energy shortages and (6) default or failure to perform by other consultants.

8. **Non-Discrimination**

CONSULTANT and its subconsultants, if any, shall not discriminate against any employee or applicant for employment, to be employed in the performance of the Services under this Agreement, with respect to hire, tenure, terms, conditions or privileges of employment or any matter directly or indirectly related to employment, because of race, color, religion, sex, handicap, national origin or ancestry. Breach of this covenant may be regarded as a material breach of the Agreement.

9. **Safety**

- a. Responsibility. CONSULTANT shall be directly responsible for the safety requirements and programs applicable to its own employees, its subconsultants and other parties with whom it has contracted to perform Services with respect to the Project.
- b. Compliance. CONSULTANT's safety program shall comply with applicable federal, state and local statutes, rules, regulations and ordinances. CONSULTANT shall report to OWNER, in writing, any injury or accident at the Project site involving its employees, its subconsultants or other parties for which it is responsible, within forty-eight (48) hours or a shorter period of time if required by law.

- c. Notification. CONSULTANT shall not be responsible for the safety requirements or programs applicable to any other person or entity involved with the Project other than CONSULTANT and its subconsultants.

10. Independent Contractor

OWNER and CONSULTANT are acting in an individual capacity in the performance of this Agreement and will not act as agents, employees, partners, joint venturers or associates of one another. The employees or agents of one party shall not be deemed or construed to be the employees or agents of the other party for any purpose whatsoever. Neither party will assume any liability for any injury (including death) to any persons, nor damage to any property, arising out of the acts or omissions of the agents, employees, or subconsultants of the other party. CONSULTANT shall be responsible for providing all necessary unemployment and worker's compensation insurance for its employees.

11. Indemnification

The work performed by the CONSULTANT shall be at the risk of the CONSULTANT exclusively subject to paragraph 23 below. To the fullest extent permitted by law, CONSULTANT shall indemnify, defend (at its sole expense) and hold harmless the City of Franklin and its employees, officers and officials ("Indemnified Parties"), from and against any and all claims for bodily injury, death or damages to property, demands, damages, action, cause of action, suits, losses, judgments, obligations and any liabilities, costs and expenses, including but not limited to investigative and repair costs, attorneys' fees and costs ("claims") which arise or are any way connected with the work performed or services provided under this Agreement by CONSULTANT or its agents. These indemnity and defense obligations shall apply to any acts or omissions, negligent or willful misconduct of the CONSULTANT, its employees or agents, whether active or passive. The CONSULTANT'S indemnification and defense obligations hereunder shall extend to claims occurring after this Agreement is concluded or terminated as well as while it is in force, and shall continue until it is finally adjudicated. Owner shall not provide such indemnification to the CONSULTANT.

12. Notification

All written notices required by this Agreement shall be sent to the parties at the following addresses by certified mail, return receipt:

To OWNER: Mark Richards, City Engineer
City of Franklin
70 E. Monroe Street
Franklin, IN 46131

To CONSULTANT: Charles Kacmar, Solutions Delivery Manager
Avenew, Inc.
2000 Longest Drive
Franklin, IN 46131

13. Authority to Bind Consultant

CONSULTANT warrants that it has the necessary authority to enter into this Agreement. The signatory for CONSULTANT represents that he/she has been duly authorized to execute this Agreement on behalf of CONSULTANT and has obtained all necessary or applicable approval to make this Agreement fully binding upon CONSULTANT when his/her signature is affixed hereto.

14. Successors and Assignees

This Agreement is binding upon and shall inure to the benefit of OWNER and CONSULTANT and their respective successors and permitted assigns. CONSULTANT shall not assign this Agreement without the written consent of OWNER.

15. Entire Agreement; Amendments

This Agreement and its Appendices, each of which is incorporated herein by reference and made a part of this Agreement, constitutes the entire Agreement of the parties with regard to the subject matter hereof and supersedes all prior discussions or agreements concerning any subject matter related hereto. This Agreement may only be amended, supplemented or modified by a written document executed in the same manner as this Agreement.

16. Governing Law

This Agreement shall be governed by and construed in accordance with the laws of the State of Indiana, without giving effect to principles respecting conflicts of laws. Subject to Section 19, any action pursuant to this Agreement shall be brought and tried in a court of competent jurisdiction in Johnson County, Indiana, and each party hereby irrevocably consents to the personal and subject matter jurisdiction of any such court and waives any objection to such jurisdiction and venue.

17. Non-Waiver

It is agreed and acknowledged that no action or failure to act by OWNER or CONSULTANT as to a breach, act or omission of the other shall constitute a waiver of any right or duty afforded either of them under this Agreement, as to any subsequent breach, act or omission of the other nor shall any such action or failure to act constitute an approval of or acquiescence in any breach thereof, except as may be specifically agreed in writing. No right conferred on either party under this Agreement shall be deemed waived and no breach of this Agreement excused unless such a waiver or excuse shall be in writing and signed by the party claimed to have waived such right.

18. Invalid Provisions

If any part of this Agreement is later found to be contrary to, prohibited by, or invalid under applicable law, rules or regulations, that provision shall not apply and shall be omitted to the extent so contrary, prohibited or invalid, but the remainder of this

Agreement shall not be invalidated and shall be given full force and effect insofar as possible.

19. Dispute Resolution

Any dispute arising out of this Agreement that cannot be resolved through informal discussions between the parties, shall be subject to this Section.

- a. The parties agree that the existence of a dispute notwithstanding, the parties shall continue without delay to carry out all of their respective responsibilities under this Agreement.
- b. Should any dispute arise with respect to this Agreement that cannot be resolved through informal discussions between the parties, a party shall serve written notice to the other party outlining the details of the dispute and demanding mediation. No later than twenty (20) days from the date of the notice demanding mediation, the parties shall confer to discuss the selection of the mediator and agree upon other mediation procedures.
- c. Submission of a dispute under this Agreement to a mediation procedure shall be a condition precedent to filing litigation. No litigation shall be initiated by either party unless the mediation has been completed (unsuccessfully) or a party has failed to participate in a mediation procedure.

20. Employment Eligibility Verification

CONSULTANT affirms under the penalties of perjury that it does not knowingly employ an unauthorized alien.

CONSULTANT shall enroll in and verify the work eligibility status of all its newly hired employees through the E-Verify program as defined in IC 22-5-1.7-3. CONSULTANT is not required to participate should the E-Verify program cease to exist. Additionally, CONSULTANT is not required to participate if CONSULTANT is self-employed and does not employ any employees.

CONSULTANT shall not knowingly employ or contract with an unauthorized alien. CONSULTANT shall not retain an employee or contract with a person that CONSULTANT subsequently learns is an unauthorized alien.

CONSULTANT shall require its subconsultants, who perform work under this Agreement, to certify to CONSULTANT that the subconsultant does not knowingly employ or contract with an unauthorized alien and that the subconsultant has enrolled and is participating in the E-Verify program. CONSULTANT agrees to maintain this certification throughout the duration of the term of an agreement with a subconsultant.

OWNER may terminate for default if CONSULTANT fails to cure a breach of this provision no later than thirty (30) days after being notified by OWNER.

21. No Investment in Iran
As required by IC 5-22-16.5, CONSULTANT certifies that it is not engaged in investment activities in Iran. Providing false certification may result in the consequences listed in IC 5-22-16.5-14, including termination of this Agreement and denial of future agreements, as well as an imposition of a civil penalty.
22. Certification of Compliance with Applicable Law
In consideration of entering into this agreement, Consultant agrees to the terms and conditions of the Certificate of Compliance with Applicable Law as set forth on Exhibit 6 and all attachments thereto and said terms and conditions are specifically incorporated herein.
23. Waiver of Claims for Hazardous Materials
The parties agree and the owner acknowledges that CONSULTANT is not being retained nor is CONSULTANT required to be in any way an arranger, generator, operator or transporter of hazardous materials present at or near the project site (as these terms are defined in applicable federal or state statutes and all related regulations). Owner agrees to make no claim or cause of action, including but not limited to negligence, breach of contract, strict liability or breach of express or implied warranty based upon the presence of hazardous substances.

(Signature page follows)

Non-Collusion.

The undersigned attests, subject to the penalties for perjury, that he/she is the CONSULTANT, or that he/she is the properly authorized representative, agent, member or officer of the CONSULTANT, that he/she has not, nor has any other member, employee, representative, agent or officer of the CONSULTANT, directly or indirectly, to the best of his/her knowledge, entered into or offered to enter into any combination, collusion or agreement to receive or pay, and that he/she has not received or paid, any sum of money or other consideration for the execution of this Agreement other than that which appears within this Agreement.

In Witness Whereof, the CONSULTANT and the OWNER have, through duly authorized representatives, entered into this Agreement. The parties having read and understand the forgoing terms of this Agreement do by their respective signatures dated below hereby agree to the terms thereof.

Avenew, Inc.
(CONSULTANT)

CITY OF FRANKLIN
BOARD OF PUBLIC WORKS AND SAFETY
FRANKLIN, INDIANA
(OWNER)

(Signature)

Steve Barnett, Mayor

(Print or type name and title)

Kenneth Austin, Member

Tina Gross, Member

Attest:

Attest:

(Signature)

(Signature)

(Print or type name and title)

(Print or type name and title)

EXHIBIT 1

SERVICES BY CONSULTANT
COMMENCEMENT OF SERVICES AND SCHEDULE
COMPENSATION

Exhibit 1

Services by Consultant

- Project:** PASER Scoring, Asset Inventory and 5 Year Pavement Asset Management Planning, City of Franklin, Indiana
- Consultant:** Avenew, Inc.
- Scope:** Avenew to provide the following services and deliverables to the City of Franklin
- PASER Scoring for entire city roads network
 - LTAP Submittal Formatted Spreadsheet and color-coded map
 - Pavement Marking Inventory
 - Does not include condition rating or reflectivity
 - 5 Year Pavement Asset Management Plan
- Schedule:** Data collection will complete data collection during the month of August and have data broken down for review with city staff no later than September 15, 2025.
- Upon acceptance of data collection efforts, the 5 Year Pavement Asset Management Plan will begin. Considering several meetings are expected to be held with city staff, delivery of the plan will be no later than November 1, 2025.
- Fee:** Avenew will complete these tasks and provide the above deliverables for a lump sum fee of \$45,000. Avenew may invoice for progress payments based on percentage completion with approval from city staff.

EXHIBIT 2

INFORMATION AND SERVICES TO BE FURNISHED BY OWNER

Exhibit 2

Services By Owner

Owner shall furnish Consultant with the following:

- a. Timely review of deliverables.

EXHIBIT 3

INSURANCE REQUIREMENTS

Exhibit 3

Insurance Requirements

| <u>Coverage</u> | <u>Limits</u> |
|--|-----------------------------|
| A. Workmen's Compensation & Disability | Statutory Requirements |
| B. Employer's Liability Bodily Injury by Accident | \$500,000 each accident |
| Bodily Injury by Disease | \$500,000 policy limit |
| Bodily Injury by Disease | \$500,000 each employee |
| C. Commercial General Liability (Occurrence Basis) | \$1,000,000 |
| Bodily Injury, personal injury, property damage, Contractual liability, products-completed operations | |
| General Aggregate Limit (other than Products/ Completed Operations) | \$2,000,000 |
| Products/Completed Operations Aggregate | \$2,000,000 |
| Personal & Advertising Injury Limit | \$1,000,000 |
| Each Occurrence | \$1,000,000 |
| Fire Damage (any one fire) | \$50,000 |
| Medical Expense Limit (any one person) | \$5,000 |
| D. Comprehensive Auto Liability (single limit, owned, Hired, and non-owned) | \$1,000,000 each accident |
| Bodily injury and property damage | \$1,000,000 |
| Umbrella Excess Liability | \$2,000,000 each occurrence |