



CITY OF FRANKLIN

COMMUNITY DEVELOPMENT DEPARTMENT

Memorandum

To: City of Franklin Economic Development Commission
From: Dana Monson, Community Development Specialist
Date: February 14, 2023
Re: Case C 2023-40: Shelby Gravel (Res. 20-17 and Res. 20-18)

Summary:

1. On November 16th, 2020, the Franklin Common Council passed Resolution No. 2020-17 and Resolution 202-18, approving a 10-year tax abatement on \$2,400,000 in real property with a 2% Economic Development Fee and a 6-year tax abatement on \$6,470,000 in personal property with a 5% Economic Development Fee, for Shelby Gravel located at Commerce Drive and Graham Road.

2. Actual and estimated benefits, as projected for 2022:

	Estimated on SB-1	Actual in 2022	Difference
Employees Retained	21	21	0
Salaries	\$1,048,320	\$1,647,450	\$599,130
New Employees	3	2	-1
Salaries	\$149,760	\$156,900	\$7,140
Total Employees	24	23	-1
Total Salaries	\$1,198,080	\$1,804,350	\$606,270
Average Hourly Salaries	\$24.00	\$37.00	+13.00
Real Property Improvements	\$2,400,000	\$3,022,610	\$622,610
Personal Property Improvements	\$6,470,000	\$7,701,163	\$1,231,163

3. Shelby Gravel had stated on their SB-1 form that construction would begin in 2021. The facility was completed in 2022. Currently they are down 1 new employee but are continuing to hire. They have retained all other employees.

4. Investment was completed in 2022 and they are above their investment for real property by \$622,610 and personal property by \$1,231,163

5. The real property tax abatement is scheduled to expire in tax year 2031 payable 2032. The final compliance review will take place in 2031.

6. The personal property tax abatement is scheduled to expire in tax year 2027 payable in 2028. The final compliance review will take place in 2027.

Staff Recommendation: Approval



February 7, 2023

Shelby Materials
157 East Rampart Rd.
P.O. Box 242
Shelbyville, IN 46176
317-398-4485
317-398-2727 FAX

Mrs. Dana Monson, Community Development Specialist
Department of Community Development
70 East Monroe Street
Franklin, IN 46131

Re: Tax Abatement Compliance for Shelby Gravel, Inc.

Dear Mrs. Monson:

Enclosed please find the form CF-1 (Compliance with Statement of Benefits) regarding compliance with real and personal property tax abatements which were granted to Shelby Gravel, Inc. in 2020 under Franklin Common Council Resolutions Numbers 20-17 and 20-18.

As can be seen from reviewing the documents attached, our company has completed the building of the ready-mix concrete plant and the adjacent office and garage. Overall Shelby Materials invested almost 8 million dollars in personal property along with over 3 million dollars in real property improvements. With our new plant in operation for 2022 we had a record year of production as Johnson County continues to see marked economic growth.

Throughout the course of the year our workforce number changes. Often people leave employment during the slower season (Dec-Feb) but our hiring picks back up during the rest of the year. For much of the year we had as many as 27 employees, exceeding our goal of 24, but as of the time of this report we currently sit at 23.

Please review all of the enclosed documents and if you have any questions or concerns regarding this matter, please feel free to contact me as set out below.

Sincerely,

Aaron Haehl
Vice President
Shelby Gravel, Inc. dba Shelby Materials
ahaehl@shelbymaterials.com
317-398-5552

Concrete

■ Franklin	317-738-3445
■ Shelbyville	317-398-4485
■ Rushville	765-932-3292
■ Columbus	812-372-5553
■ Seymour	812-522-6221
■ Nashville	812-988-6206
■ Indianapolis	317-782-3200
■ Brownsburg	317-216-7555
■ Westfield	317-804-8100
■ Pendleton	317-827-0090

Aggregates

■ Edinburgh	812-526-2731
■ Franklin	812-526-2731
■ Shelbyville	765-763-7670
■ Rushville	765-763-7670

Trucking

- 317-398-4485



Shelby Materials
157 East Rampart Rd.
P.O. Box 242
Shelbyville, IN 46176
317-398-4485
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Attachment to form CF-1

Comments Concerning Investment, Job Creation and Retention Schedules

Shelby Materials continues to want to add employees. Our stated goal was 24 employees total from our starting point of 21. Currently we have added a net 2 employees for a total of 23 but are looking to add even more employees well beyond our goal of 24 due the significantly increased demand for concrete in the Johnson County market. During our busy months (summer and fall), we had up to 27 total employees. We continue to want to add employees especially as we move into the warmer months of the year.

Concrete

▪ Franklin	317-738-3445
▪ Shelbyville	317-398-4485
▪ Rushville	765-932-3292
▪ Columbus	812-372-5553
▪ Seymour	812-522-6221
▪ Nashville	812-988-6206
▪ Indianapolis	317-782-3200
▪ Brownsburg	317-216-7555
▪ Westfield	317-804-8100
▪ Pendleton	317-827-0090

Aggregates

▪ Edinburgh	812-526-2731
▪ Franklin	812-526-2731
▪ Shelbyville	765-763-7670
▪ Rushville	765-763-7670

Trucking

▪ 317-398-4485

**COMPLIANCE WITH STATEMENT OF BENEFITS
PERSONAL PROPERTY**

State Form 51765 (R4 / 11-16)

Prescribed by the Department of Local Government Finance

FORM CF-1 / PP**PRIVACY NOTICE**This form contains information
confidential pursuant to
IC 6-1.1-35-9 and IC 6-1.1-12.1-5.6

- INSTRUCTIONS:**
1. Properly owners whose Statement of Benefits was approved must file this form with the local Designating Body to show the extent to which there has been compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
 2. This form must be filed with the Form 103-ERA Schedule of Deduction from Assessed Value between January 1 and May 15 of each year, unless a filing extension under IC 6-1.1-3.7 has been granted. A person who obtains a filing extension must file between January 1 and the extended due date of each year.
 3. With the approval of the designating body, compliance information for multiple projects may be consolidated on one (1) compliance (CF-1).

SECTION 1		TAXPAYER INFORMATION	
Name of taxpayer	Shelby Gravel, Inc dba Shelby Materials	County	Johnson
Address of taxpayer (number and street, city, state, and ZIP code)	PO Box 280 Shelbyville, IN 46176	DLGF taxing district number	
Name of contact person	Aaron Haehl	Telephone number	(317) 392-5500

SECTION 2		LOCATION AND DESCRIPTION OF PROPERTY	
Name of designating body	City of Franklin Common Council	Resolution number	20-18
Location of property	1961 N Graham Rd, Franklin, IN 46131	Estimated start date (month, day, year)	3/1/2021
Description of new manufacturing equipment, or new research and development equipment, or new information technology equipment, or new logistical distribution equipment to be acquired.	This project will be the site development and building of offices, maintenance facilities and a ready mix concrete plant for Shelby Materials. The new plant will improve efficiency of the operations that is not feasible at the current location.	Actual start date (month, day, year)	3/1/2021
		Estimated completion date (month, day, year)	12/1/2021
		Actual completion date (month, day, year)	2/28/2022

SECTION 3		EMPLOYEES AND SALARIES	
	EMPLOYEES AND SALARIES	AS ESTIMATED ON SB-1	ACTUAL
Current number of employees		21	23
Salaries		55,000.00	78,450.00
Number of employees retained		21	21
Salaries		55,000.00	78,450.00
Number of additional employees		3	2
Salaries		55,000.00	78,450.00

SECTION 4		COST AND VALUES						
	MANUFACTURING EQUIPMENT	R & D EQUIPMENT	LOGIST DIST EQUIPMENT	IT EQUIPMENT				
	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
AS ESTIMATED ON SB-1								
Values before project								
Plus: Values of proposed project	6,400,000.00							
Less: Values of any property being replaced								
Net values upon completion of project	6,400,000.00							
ACTUAL	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE
Values before project								
Plus: Values of proposed project	7,701,163.00						53,925.00	
Less: Values of any property being replaced								
Net values upon completion of project	7,701,163.00						53,925.00	

NOTE: The **COST** of the property is confidential pursuant to IC 6-1.1-12.1-5.6(c).

SECTION 5		WASTE CONVERTED AND OTHER BENEFITS PROMISED BY THE TAXPAYER	
	WASTE CONVERTED AND OTHER BENEFITS	AS ESTIMATED ON SB-1	ACTUAL
Amount of solid waste converted			
Amount of hazardous waste converted			
Other benefits:			

SECTION 6		TAXPAYER CERTIFICATION	
I hereby certify that the representations in this statement are true.			
Signature of authorized representative		Title	Chief Financial Officer
		Date signed (month, day, year)	2-7-2023

INSTRUCTIONS: (IC 6-1.1-12.1-5.9)

1. This page does not apply to a Statement of Benefits filed before July 1, 1991; that deduction may not be terminated for a failure to comply with the Statement of Benefits.
2. Within forty-five (45) days after receipt of this form, the designating body may determine whether or not the property owner has substantially complied with the Statement of Benefits.
3. If the property owner is found **NOT** to be in substantial compliance, the designating body shall send the property owner written notice. The notice must include the reasons for the determination and the date, time and place of a hearing to be conducted by the designating body. If a notice is mailed to a property owner, a copy of the written notice will be sent to the County Assessor and the County Auditor.
4. Based on the information presented at the hearing, the designating body shall determine whether or not the property owner has made reasonable effort to substantially comply with the Statement of Benefits and whether any failure to substantially comply was caused by factors beyond the control of the property owner.
5. If the designating body determines that the property owner has **NOT** made reasonable effort to comply, then the designating body shall adopt a resolution terminating the deduction. The designating body shall immediately mail a certified copy of the resolution to: (1) the property owner; (2) the County Auditor; and (3) the County Assessor.

We have reviewed the CF-1 and find that:

- ☐ the property owner **IS** in substantial compliance
- ☐ the property owner **IS NOT** in substantial compliance
- ☐ other (specify) _____

Reasons for the determination (attach additional sheets if necessary)

Signature of authorized member

Date signed (month, day, year)

Attested by:

Designating body

If the property owner is found not to be in substantial compliance, the property owner shall receive the opportunity for a hearing. The following date and time has been set aside for the purpose of considering compliance.

Time of hearing

- ☐ AM
☐ PM

Date of hearing (month, day, year)

Location of hearing

HEARING RESULTS (to be completed after the hearing)

☐ Approved

☐ Denied (see instruction 5 above)

Reasons for the determination (attach additional sheets if necessary)

Signature of authorized member

Date signed (month, day, year)

Attested by:

Designating body

APPEAL RIGHTS [IC 6-1.1-12.1-5.9(e)]

A property owner whose deduction is denied by the designating body may appeal the designating body's decision by filing a complaint in the office of the clerk of Circuit or Superior Court together with a bond conditioned to pay the costs of the appeal if the appeal is determined against the property owner.