Staff Report

To: Economic Development Commission Members

From: Dana Monson, Community Development Specialist

Date: September 13, 2022

Re: Case EDC 2022-08- GMI Corporation Personal Property Abatement Request

Case EDC 2022-08 – GMI Corporation: A request for a 7-year tax abatement on \$2,700,000.00 in personal property investment as part of the growth of their company. The company is adding a new engineered manufacturing solution of component used in breast biopsy devices.

Location: 700 International Drive, Franklin, IN. 46131 41-08-03-012-018.000-009



Summary:

 Characteristics of this location: Existing location -700 International Drive

2. Characteristics of this petitioner:

GMI began in 1990 as Greenwood Machine by an entrepreneur. The company provided precision RF connector and medical device components and assemblies. In 2013 the company rebranded as GMI Corporation and expanded its assembly and kitting services. In 2020 the owner, Fred McWilliams retired and the company became 100% employee owned. The company also works in the aerospace and defense sectors as well as the main product line of medical device components.

3. <u>Characteristics of this project:</u> The company is adding new manufacturing equipment to produce a component of a breast biopsy device. This line will add 7 new employees at \$18.00 an hour starting wage. The total investment is \$2,700,000.00

4. Economic Revitalization Area (ERA):

The property is not located in a current ERA and will have to be designated as such.

5. ERA & Tax Abatements Findings (Personal Property):

Indiana Code Section 6-1.1-12.1-4.5 states that the following findings must be made when considering an ERA designation and the granting of tax abatement for personal property:

- a. Whether the estimate of the cost of new manufacturing equipment is reasonable for equipment of that type;
- b. Whether the estimate of the number of individuals who will be employed or whose employment will be retained can be reasonably expected to result from the instillation of new manufacturing equipment;
- Whether the estimate of annual salaries of those individuals who will be employed or whose employment will be retained can be reasonably expected to result from the installation of the new manufacturing equipment;
- d. Whether any other benefits about which information was requested are benefits that can be reasonably expected to result from the installation of the new manufacturing equipment; and
- e. Whether the totality of the benefits is sufficient to justify the tax abatement.

6. City of Franklin "Tax Abatement Policy" criteria:

The "Tax Abatement Policy" section of the City of Franklin Community Investment Incentives Summary states that the Economic Development Commission shall use certain criteria when considering a request for tax abatement. A comparison of those criteria and this request follows:

- a. *Diversification of Local Occupations*: This project will retain a company that is currently located in Franklin and the jobs that are located at the current plant. While this does not increase the diversification, it does increase the current level of diverse jobs in the city.
- b. *Diversification of Local Employment*: The project will add 7 new jobs as well as retain the current number of employees which is 91. This location will also enable the company to increase production, which could positively impact the number of more new jobs at a later date.
- c. Increase in Local Salaries: The average wage for all industries in Johnson County for 2020 was \$19.30. The average hourly wage in Johnson County for Low/moderate wage is \$12.95 per hour. GMI will pay \$18.00 per hour as the starting wage and move to \$26.00 for the average wage, above the county average wage.
- d. Sustainable Land Use: This project conforms with the intended use of this property.

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- e. Future Community Investment: The applicant should share with the EDC their plans for future community investment and they have indicated they are agreeable to the Economic Development Fee of 5% for personal.
- f. Conformance with the Comprehensive Plan: The Comprehensive Plan Future Land Use Plan identifies this property as Industrial General. Industrial General zoning permits the following uses: Industrial Uses agricultural products terminal dry cleaners (commercial) food & beverage production general industrial production light industrial assembly & distribution light industrial processing and distribution power generation facility (commercial) research and development facility truck freight terminal warehouse & distribution facility

The intended use conforms with the comprehensive plan.

7. <u>Tax Abatement Duration:</u>

The City of Franklin Community Investment Incentives Summary provides that longer periods of abatement on real and personal property may be considered for requests of an exceptional nature. The Summary states that development examples of an exceptional nature include projects which:

- a. Create a new plant or product line for an existing manufacturer;
- b. Creates substantial employment opportunities with higher than average wages;
- c. Increase substantially property values and the city tax base with minimal impact to city services (police & fire protection, schools, utilities, infrastructure, etc.); and
- d. Utilize existing public infrastructure (sanitary & storm sewer, roads & streets, drainage facilities, and other utilities).

8. Requested Effective Year:

The petitioner has requested that, if approved, the tax abatement should be for the first year taxes are assessed at an increased assessment rate.

Staff Comments:

The Mayor's Office has indicated they are supportive of a tax abatement of 5 years for personal property for this project based on the investment amount, the additional job and the retention of a current Franklin employer.

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CITY OF FRANKLIN

Community Development DEPARTMENT

Tax Abatement Application

Organization/Co	rporation	Requesting	Tax	Abatement			_
GMI Corpor	nation		Organizati	on/Corporation Name	e:		
Jeffrey D					_ Prim	ary Conta	act
Name: GM	I Corporation	^					_
	700 Intern					-74 - 50 4	
City: Franklin	۸		State:	1	_Zip:	46131	_
Phone Number:	317 736	5116	5				-
Email: _	_ieff_	osler e gm	icorp con	1			
Three possible da	ates before the EDC	U	136				
meeting to condu	uct a site visit:	Doen					
Name of Owner:	100 % ES	OP'					_
Parent Company							_
Primary	Contact	for	Yearly	Compliance		Reports	_
					_ Nam	e:	_
Jeffrey O.	sler				_ Title:		_
Prector e	of Finance				_ Addr	ess:	-
Same					_ City:		
			State:		_Zip:		_
Phone Number:	317-668	4231					_
Email: LEH	osler @ gn	i COID. COM					_
5	0	1					
Description			of		.//	Project	_
Project Location/	/Address: 700 1	ner nationa	IDI F	antlin In	46	31	-
Parcel Number:							_
Brief Description	of Project:	Sec	1 0			ÿ	
Engineered	Manufactu	rini Solutio	not Co	mponent used	10	breast	_
bropsy de	will.	J		1			
21.0409							
Current Assessed	Value (AV) of the P	roperty:					
1. Land	7						
2. Building							_
Inventor	γ						_
4. Equipme	ent 2,700,00	0					_
Have building pe	ermits been applied	for (if applicable):	Yes No				
Has equipment b	een installed (if app	olicable):	Yes No				
Required Attach	ments:	·					_
	ed SB-1 Form(s)			ary of Benefits (if app)	
•	cription of the Prop			yment Phase-In Sche			
	Financial Statemen		•	any Investment Timet	table		
□ Johand V	Vage Description Inf	formation Sheet	□ Comp	liance Affidavit			

Type of Abatement Requested	
Real Property	Personal Property
Length of Abatement Requested:Years	, ,
Project Size (square feet):	Size of Site (acres):
Type of Building:	
Multiple Tenants (leased) Single Tenant (leased)	Owner Occupied Corporate Headquarters
Capital Investment	
Real property capital investment only:	
Personal property capital investment only:	2,700,000
Total capital investment for proposed project:	-1-04
Jobs Created and/or Retained	
Estimated number of full time jobs created by the	ne proposed project:
2. Estimated number of full time jobs retained as a	
3. Total number of full time jobs upon project com	pietion:
Wages Created and Retained	10 an
Average hourly wage rate for new jobs (w/o ben	
2. Average hourly wage rate for jobs retained (w/o	
***In addition to answering these questions, please fill of	but the Job and Wage Description for Tax Abatement
Application information sheet and submit it with the app	dication as an attachment.
Please explain why the abatement incentive is necessary	to the project: <u>Attach additional sheets as necessary.</u>
See Attachment.	
Company Information How long has the company been in existence? 30 y	ears at that address: 10 Veres O cover + lacations
How long has the company been in existence? 30 V. Current address of company headquarters and duration	at that address: 10 Years @ current location
How long has the company been in existence? 30 y. Current address of company headquarters and duration Approximate percentage of employees at current location	at that address: 10 Years @ current location
How long has the company been in existence? 30 y. Current address of company headquarters and duration Approximate percentage of employees at current location City of Franklin and/or Johnson County:	on who live in the
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Prescribed by the Department of Local Government Finance

FORM SB-1 I PP

PRIVACY NOTICE

The cost and any specific individual's salary information is confidential; the balance of the filing is public record per IC 6-1.1-12.1-5.1 (c) and (d).

INSTRUCTIONS:

- This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body BEFORE a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987, and areas designated after July 1, 1987, require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1)
- Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to installation of the new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment, BEFORE a deduction may be approved
- 3. To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form 103-ERA) with the township assessor of the township where the property is situated. The 103-ERA must be filed between March 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment is installed and fully functional, unless a filing extension has been obtained. A person who obtains a filing extension must file the form between March 1 and the extended due date of that year.
- 4. Property owners whose Statement of Benefits was approved after June 30, 1991, must submit Form CF-1 / PP annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
- The schedules established under IC 6-1.1-12.1-4.5(d) and (e) apply to equipment installed after March 1, 2001. For equipment installed prior to March 2, dutes and statutes in effect at the time shall continue to apply. (IC 6-1.1-12.1-4.5(f) and (g))

2001, the concesses and distance in onest at the	1						-	We 31 10 10 10
SECTION 1		TAXPAYER I	NFORMATIC	N		*		10
Name of taxpayer Address of taxpayer (number and street, all, state, and ZI.	n Inc	^_				-		
Address of taxpayer (number and street, city, state, and ZI	P code)	100	Fran	Elin I	2 46	131		
Name of contact person	loc					Telephone numb		5116
SECTION 2 LC	CATION AND	DESCRIPTI	ON OF PRO	POSED PROJE	CT		THE .	
Name of designating body Franklin City		1				Resolution num	ber (s)	
Location of property		_	County	Tohnson		DLGF taxing dis	ntrict num	ber
#1-08-03-012-0/8 Description of manufacturing equipment and/or res	earch and dev	reforment equ	inment	0/10/20/			STIMA	TED
and in the initial distribution on romant and/or inter	mation tarbon	יאמתון ואם זיאאי	nr <i>11150</i>			START DAT	E C	COMPLETION DATE
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1 Pil C Manuta	cturns	Machin	16	R & D Equipm	ent			
Hydromet Epic EF His Lagreshed CN C Manufa				Logist Dist Eq	uipment			
				IT Equipment				
SECTION 3 ESTIMATE OF	EMPLOYEES	AND SALAR	IES AS RES	ULT OF PROP	OSED PRO	IECT	بالجعيبا	
Current number Salaries	Number (Salaries		Number ad		Salarie 224	1.640
SECTION 4 ESTIN	MATED TOTA	L COST AND	VALUE OF	PROPOSED PR	OJECT		MED	
NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the	MANUFA	CTURING		UIPMENT		T DIST PMENT	IT	EQUIPMENT
COST of the property is confidential.	COST	ASSESSED VALUE	COST	ASSESSED VALUE	COST	ASSESSED VALUE	cos	ASSESSED VALUE
Current values	2.700,000							
Plus estimated values of proposed project	, ,							
Less values of any property being replaced		//						
Net estimated values upon completion of project	2700,000							
SECTION 5 WASTE CO	NVERTED AN	ID OTHER BI		OMISED BY T		5573		
Estimated solid waste converted (pounds)	L		Estimated h	azardous waste	e converted	(pounds)	A	
Other benefits:								
SECTION 6	3.30	TAXPAYER (DC.	SECTION AND DESCRIPTIONS
l hereb	y certify that the	ne representat		atement are tru	e.	I=		
Signature of authorized representative			Title	cutor of	Finance	Date signed (n		y, year) -2022
77111	i							

		TING BODY

We have reviewed our prior actions relating to the designation of this economic revitalization area and find that the applicant meets the general standards adopted in the resolution previously approved by this body. Said resolution, passed under IC 6-1.1-12.1-2.5, provides for the following limitations as authorized under IC 6-1.1-12.1-2. A. The designated area has been limited to a period of time not to exceed______calendar years * (see below). The date this designation expires B . The type of deduction that is allowed in the designated area is limited to: ☐ Yes ☐ No 1. Installation of new manufacturing equipment; ☐ Yes ☐ No 2. Installation of new research and development equipment; ☐ Yes ☐ No 3. Installation of new logistical distribution equipment. ☐ Yes ☐ No 4. Installation of new information technology equipment; C. The amount of deduction applicable to new manufacturing equipment is limited to \$ ____ cost with an assessed value of D. The amount of deduction applicable to new research and development equipment is limited to \$ ______ cost with an assessed value of \$ ______ E. The amount of deduction applicable to new logistical distribution equipment is limited to \$ _____ cost with an assessed value of F. The amount of deduction applicable to new information technology equipment is limited to \$_____cost with an assessed value of G. Other limitations or conditions (specify)_ H. The deduction for new manufacturing equipment and/or new research and development equipment and/or new logistical distribution equipment and/or new information technology equipment installed and first claimed eligible for deduction on or after July 1, 2000, is allowed for: 1 year ☐ 6 years ** For ERA's established prior to July 1, 2000, only a 7 years 2 years 5 or 10 year schedule may be deducted. □ 8 years ☐ 3 years 4 years 9 years ☐ 10 years ** ☐ 5 years ** Also we have reviewed the information contained in the statement of benefits and find that the estimates and expectations are reasonable and have determined that the totality of benefits is sufficient to justify the deduction described above. Date signed (month, day, year) Approved: (signature and title of authorized member) Telephone number) 1 Designated body Attested by: * If the designating body limits the time period during which an area is an economic revitalization area, it does not limit the length of time a taxpayer is entitled to receive a deduction to a number of years designated under IC 6-1.1-12.1-4.5

JOB AND WAGE DESCRIPTION FOR TAX ABATEMENT APPLICATION

Please provide the following job and wage earning information that is associated with this Tax Abatement Petition (*Please specify all wages in an hourly format without benefits*):

(1)	Company NAICS code: 339112
	The total number of jobs current at the site: 9/ the number of those jobs that will be retained as a direct result of the proposed investment, and the number of new jobs which will be created as a direct result of the proposed investment
(3)	The total number of full-time employees at the site: 91
(4)	The total number of temporary and/or contract employees currently at the site:
(5)	The average hourly wages for the new jobs:
(6)	Will the new jobs being created begin as temporary and/or contract employees? If yes, please provide an explanation of the typical transition process to full time:
(7)	Number of new and/or retained jobs in:
	(a) Managerial/Professional Specialty Occ.: 5 Average Hourly Wage: 64.20
	(b) Technical/Sales/Admin. Support Occ.:Average Hourly Wage:
	(c) Service Occ.: D_Average Hourly Wage:
	(d) Precision Production/Craft/Repair Occ.: 7_Average Hourly Wage: 37
	(e) Operators/Fabricators/Laborers: 79 Average Hourly Wage: 24.22
	Note: The total number of jobs specified above should correspond with the Statement of Benefits Form SB-1.
	Attach detailed information on the types of benefits offered for new employees. A description of all possible bonuses and incentives should also be given if provided. Duarterly Prof. of sharing, 401 K w 42 match health dental Accidental Life Short/Long Term Disability Paticipation in ESOP @ no Cost

EMPLOYMENT PHASE-IN SCHEDULE SAMPLE JOB CREATION/RETENTION TIMETABLE

	Job Type 1	Job Type 2	Job Type 3	Job Type 4	Total
Year of Abatement	,				
1st Quarter					
2nd Quarter				T CHARLESON	
3rd Quarter					
4th Quarter	و			-	٥
Year of Abatement					
1st Quarter					
2nd Quarter					
3rd Quarter					
4th Quarter					-
Year of Abatement					
1st Quarter					
2nd Quarter					
3rd Quarter					
4th Quarter					
TOTAL					

GMI in order to meet its current demands has decided to purchase an engineered manufacturing solution from Hyrdomat, Inc. Hydromat designs and build engineered manufacturing machines for high volume production of a single part. We produce between 600-700K parts annually in two sizes. Currently, GMI runs 7 machines 24 hours a day 7 days a week to meet the customer demands for a rotary motor used in the assembly of a breast biopsy device. It takes just under 180 seconds per piece. We will be able to reduce the time for production to 22-25 seconds per part with the new solution. This will enable us to use the capacity of the 7 existing machines to seek out new business segments for GMI. We will also need to hire 6 additional employees to operate the new equipment in addition to provide training of our current workforce to operate the new machine. The tax abatement will assist us in exploring the possible addition of a second Hydromat or similar machine to free up additional capacity and again expand our product line and market segment.

ENVIRONMENTAL, LAND USE, AND PERMITTING COMPLIANCE AFFIDAVIT

1, Jaff	w Osler (rep	resentative	e) on behalf of GMT	Corporat	[an_(company)
represen	t that, except to the ext	ent that the	City of Franklin has be	en given writt	en notice of:
any envi	ronmental, chemical, or	waste haza	rds or violations prior t	to the date of	this affidavit, the
petition :	and project plan of 💪	MI	(co	ompany) does	not contemplate,
contain,	nor anticipate:	1,000			
		Ť.			
(1)	any violation(s) of City	of Franklin	Municipal codes and/o	or ordinances;	
(2)	any violation(s) of appl	licable zonir	ng ordinances;		
(3)	any violation(s) of site	plan review	and/or building perm	it requirement	ts;
(4)	any violation(s) of fede	ral or state	laws, including but no	t limited to OS	SHA and ADA, and all
	other regulations rega				
(5)	any violation(s) of fede				
	maintenance, utilization				
		equipment,	, materials, entities, or	components a	as defined under federal
	and/or state law.	i			
	1 41	,			
Further,			pany) states that the co		
					uptions, inconsistencies,
	s in the operation of the				
	violation of any element				any tax abatements or
otner ec	onomic incentives which	may nave	been granted by the Ci	ty or Franklin.	
		ach	hwill-		7-27-2022
		Pertioner	/		Date
		and the same of the same			
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STATE O		ı			
		SS:			
COUNTY	OF				
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Su	bscribed and sworn to b	efore me oi	n thisDay of		20
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			Notary Public		
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		1			

Exhibit A

Legal Description

41-08-03-012-018.000-009

The subject is legally described as follows: Part of the Northeast Quarter of the Section 3, Township 12 North, Range 4 East of the Second Principal Meridian, Johnson County, Indiana, described as follows: Commencing at the Northwest corner of said Northeast quarter section; thence North 90 degrees 00 minutes East (assumed bearing) on and along the North line of said quarter section 915.59 feet; thence South 00 degrees 00 minutes East 538.45 feet to the Place of Beginning of this described tract; thence South 01 degree 20 minutes East 641.58 feet to a point in the centerline of International Drive; thence North 88 degrees 40 minutes East and along said centerline 271.61 feet to the southwest corner of a tract of land occupied by International Harvester Corp.; thence North 01 degrees 20 minutes West on and along the West line of said International Harvester Corp. tract 641.50 feet to the Northwest corner thereof; thence South 88 degrees 41 minutes 12

west 271.61 feet to the Place of Beginning, containing 4.00 acres, more or less.

The subject property consists of a single parcel, identified by the Johnson County Assessor and the State of Indiana as follows:

Tax ID Number State Parcel Number 5100-03-01-012/00 41-08-03-012-018.000-009

		Wi	With Abatement			Without Abatement			
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Estimated Tax Abatement Savings	
Year 1	100%	\$0.00	\$0.00	\$0.00	\$35,814.00	(\$3,414.00)	\$32,400.00	\$32,400.00	
Year 2	80%	\$10,028.00	\$0.00	\$10,028.00	\$50,139.00	(\$4,779.00)	\$45,360.00	\$35,332.00	
Year 3	60%	\$15,042.00	\$0.00	\$15,042.00	\$37,605.00	(\$3,585.00)	\$34,020.00	\$18,978.00	
Year 4	40%	\$17,191.00	\$0.00	\$17,191.00	\$28,651.00	(\$2,731.00)	\$25,920.00	\$8,729.00	
Year 5	20%	\$21,488.00	\$0.00	\$21,488.00	\$26,860.00	(\$2,560.00)	\$24,300.00	\$2,812.00	
Totals		\$63,749.00	\$0.00	\$63,749.00	\$179,069.00	(\$17,069.00)	\$162,000.00	\$98,251.00	

		With Abatement			Wit	Estimated		
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Tax Abatement Savings
Year 1	100%	\$0.00	\$0.00	\$0.00	\$35,814.00	(\$3,414.00)	\$32,400.00	\$32,400.00
Year 2	85%	\$7,521.00	\$0.00	\$7,521.00	\$50,139.00	(\$4,779.00)	\$45,360.00	\$37,839.00
Year 3	71%	\$10,905.00	\$0.00	\$10,905.00	\$37,605.00	(\$3,585.00)	\$34,020.00	\$23,115.00
Year 4	57%	\$12,320.00	\$0.00	\$12,320.00	\$28,651.00	(\$2,731.00)	\$25,920.00	\$13,600.00
Year 5	43%	\$15,310.00	\$0.00	\$15,310.00	\$26,860.00	(\$2,560.00)	\$24,300.00	\$8,990.00
Year 6	29%	\$19,071.00	\$0.00	\$19,071.00	\$26,860.00	(\$2,560.00)	\$24,300.00	\$5,229.00
Year 7	14%	\$23,100.00	\$0.00	\$23,100.00	\$26,860.00	(\$2,560.00)	\$24,300.00	\$1,200.00
Totals		\$88,227.00	\$0.00	\$88,227.00	\$232,789.00	(\$22,189.00)	\$210,600.00	\$122,373.00