Staff Report

To: Economic Development Commission Members

From: Krista Linke, Director

Date: January 10, 2020

Re: Case EDC 2020-02 – GDI Holdings LLC

Case EDC 2020-02 – GDI Holdings LLC: A request for a 10-year tax abatement on \$18,000,000 in real property investment for the construction of a 400,000 square foot speculative warehouse facility.

Location: Franklin Tech Park (newly annexed) – SE Corner of SR 44 and Forest Road (formerly CR 525 E).



Summary:

1. Characteristics of this location:

Franklin Tech Park: 44.025 acres and 15 acres (59.025 total) which were annexed in 2019, but became effective January 1, 2020.

2. Characteristics of this petitioner:

gdiconstruction.com:

GDI Development is committed to delivering successful projects in every sense of the word. From inception to completion, the core of GDI's approach to each and every development project is

integrity and collaboration. We believe that success is achieved by developing high-quality projects focused on long-term viability and profitability for all involved parties.

Our experience and resources span the full spectrum of commercial real estate development. We are specialists in structuring cost advantaged solutions for our tenants, clients and investor partners focusing on:

- Build-to-Suit Facilities for Lease or Own
- Design/Build of Speculative Distribution Facilities
- Business Park Land Development
- Fee Development and Project Management

The GDI Development team is experienced, attentive, entrepreneurial, and not just focused on making a deal, we are focused on making a relationship that stands the test of time with each of our partners, tenants, and clients.

GDI's website features projects in Whitestown, Anderson, Lebanon, Marion, Franklin (Cooper Tire), Pendleton, Muncie, Noblesville, Greenfield, Indianapolis, and Ft. Wayne.

3. <u>Characteristics of this project:</u>

The property is currently vacant and owned by Southpointe Farms LLC. GDI has an option to purchse the property contingent on the outcome of the tax abatement. The approval of a tax abatement will help them to actively market the property.

4. Economic Revitalization Area (ERA):

The surrounding property that is part of Franklin Tech Park has been designated and ERA, but because this is newly annexed property, it requires a new ERA designation.

5. ERA & Tax Abatements Findings (Real Property):

Indiana Code Section 6-1.1-12.1-3 states that the following findings must be made when considering an ERA designation and the granting of a tax abatement for real property:

- a. Whether the estimate of the value of the development or rehabilitation is reasonable for projects of that nature;
- Whether the estimate of the number of individuals who will be employed or whose employment will be retained can be reasonably expected to result from the proposed redevelopment or rehabilitation;
- Whether the estimate of annual salaries of those individuals who will be employed or whose employment will be retained can be reasonably expected to result from the proposed redevelopment or rehabilitation;
- d. Whether any other benefits about which information was requested are benefits that can be reasonably expected to result from the proposed redevelopment or rehabilitation; and
- e. Whether the totality of the benefits is sufficient to justify the tax abatement.

6. <u>City of Franklin "Tax Abatement Policy" criteria:</u>

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The "Tax Abatement Policy" section of the *City of Franklin Community Investment Incentives*Summary states that the Economic Development Commission shall use certain criteria when considering a request for tax abatement. A comparison of those criteria and this request follows:

- a. *Diversification of Local Occupations*: Without an end user there can be no analysis of the diversification of local occupations, however it is certain that the end user of this facility will be either an existing company in Franklin or a new company which will either further diversify or strengthen the types of occupations within the community.
- b. *Diversification of Local Employment*: Without doubt there will be a significant number of jobs associated with the successful buildout of this sizeable property. It remains to be seen exactly the number. Subsequent tax abatement applications will have employment data tied to them for compliance purposes. This abatement will assist in marketing the project until it is sold.
- c. Increase in Local Salaries: The average wage for all industries in Johnson County for the first quarter of 2012 was \$14.98. The average hourly wage in Johnson County for the manufacturing sector is \$23.14 per hour. It is the hope of GDI to attract an end user that will have higher than average paid employees. Subsequent tax abatement on the build out of the property will be offered as incentives to attract an end user and the length of that abatement will be determined by the number of jobs and average hourly wage.
- d. *Sustainable Land Use*: The petitioner proposes to make this investment on 44 acres that have been newly annexed into the Franklin Tech Park.
- e. *Future Community Investment*: The applicant should share with the EDC their plans for future community investment and they have indicated they are not agreeable to the Economic Development Fee.
- f. Conformance with the Comprehensive Plan: The Comprehensive Plan Future Land Use Plan identifies this property as Light Industrial. Light industrial areas include a variety of employment and production facilities. Uses in this area may include warehouses, distribution centers, assembly facilities, technology centers, research and manufacturing facilities, professional offices. Light industrial areas are distinguished from manufacturing areas in that manufacturing areas focus on the manipulation of unfinished products and raw materials. Light Industrial facilities generally do not produce emissions of light, heat, sound, vibration, or odor and are completely contained within buildings. Some limited outdoor storage of finished products may occur. Light Industrial areas may also include facilities which are complimentary to their role as employment centers.

The property is zoned IL, Industrial: Light. The "IL", Industrial: Light zoning district is intended to provide locations for light production, assembly, warehousing, research & development facilities, and similar land uses. This district is intended to accommodate only industrial uses that are completely contained within structures and do not involve the outdoor storage of materials or the release of potential environmental pollutants. This district should be used to support industrial retention and expansion in Franklin.

7. <u>Tax Abatement Duration:</u>

The City of Franklin Community Investment Incentives Summary provides that longer periods of

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abatement on real and personal property may be considered for requests of an exceptional nature. The Summary states that development examples of an exceptional nature include projects which:

- a. Create a new plant or product line for an existing manufacturer;
- b. Creates substantial employment opportunities with higher than average wages;
- c. Increase substantially property values and the city tax base with minimal impact to city services (police & fire protection, schools, utilities, infrastructure, etc.); and
- d. Utilize existing public infrastructure (sanitary & storm sewer, roads & streets, drainage facilities, and other utilities).

8. Requested Effective Year:

The petitioner has requested that, if approved, the tax abatement be for the first year taxes are assessed at an increased assessment rate.

Staff Comments:

The Mayor's Office has indicated they are supportive of a ten year tax abatement for this project based on the investment amount. This type of development is what this area was designed to attract and support.

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□ Company Financial Statement

■ Job and Wage Description Information Sheet

CITY OF FRANKLIN

COMMUNITY DEVELOPMENT DEPARTMENT

Tax Abatement Application

Organization/Corpor	ation Requesting Tax Abatement	t	
Organization/Corpora	tion Name: GDI Holdings LLC		
Primary Contact Nam	e: Terry McCardwell		
Contact Address: 97	75 Crosspoint Blvd, Suite 105		
City: Indianapolis		State: IN	Zip: 46256
Phone Number: 31	7-567-6104		
Email: tmccardwell	@gdiconstruction.com		
Three possible dates	before the EDC		
meeting to conduct a	site visit: Jan 7, 8, 9, 2020	0	
Name of Owner: So	outhpoint Farm LLC		
Parent Company (If A	pplicable):		
, , ,			
Primary Contact for '	early Compliance Reports		
Name: same as abo	ove		
Title:			
Address:			
City:		State:	Zip:
Phone Number:			The Action of the State of the
Email:			
Description of Project	t		
Project Location/Add	ress: SEC of SR 44 & CR 525E	, Franklin, IN	
-	I-07-17-034-001.000-018 and 41-	07-20-021-006.000-018	
Brief Description of P	roject:		
	culative warehouse building of 400,00	00 SF.	
Current Assessed Val	ue (AV) of the Property:		
1. Land	\$89,000		
2. Building	N/A		
3. Inventory	N/A		
4. Equipment	N/A		
Have building permit	s been applied for (if applicable):	Yes No 🗸	
Has equipment been	installed (if applicable):	Yes No	
Required Attachmer	ts:		
■ Completed SB	-1 Form(s)	□ Summary of Benefits	(if applicable)
Legal Descript	ion of the Property	Employment Phase-In	Schedule

■ Company Investment Timetable

■ Compliance Affidavit

Type of Abatement Requested	
Real Property 🗸	Personal Property
Length of Abatement Requested: 10	Years
Project Size (square feet): 400,000 SF	Size of Site (acres): 59
Type of Building:	
·· —	enant (leased) 🗸 Owner Occupied Corporate Headquarters
Capital Investment	
1. Real property capital investment of	only: \$18,000,000
2. Personal property capital investm	ent only: N/A
3. Total capital investment for propo	
Jobs Created and/or Retained	
1. Estimated number of full time job	s created by the proposed project: N/A
	s retained as a direct result of the proposed project: N/A
3. Total number of full time jobs upo	
Wages Created and Retained	
Average hourly wage rate for new	y jobs (w/o benefits) N/A
2. Average hourly wage rate for jobs	
	ons, please fill out the Job and Wage Description for Tax Abatement
Application information sheet and submit	it with the application as an attachment.
Please explain why the abatement incenti	ive is necessary to the project: Attach additional sheets as necessary.
The abatement incentive is necessary for this pr	roject to make the building competitive with other similar buildings available in
central Indiana and throughout the Midwest who and prospective companies would not choose the	o also have tax abatement. Without it, the lease rates would not be competitive
and prospective companies would not choose to	iis location.
Company Information	
Company Information How long has the company been in existe	ence? 2005
How long has the company been in existe	
How long has the company been in existe Current address of company headquarter	s and duration at that address:
How long has the company been in existe	s and duration at that address:
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How long has the company been in exister Current address of company headquarter 9775 Crosspoint Blvd, Suite 105, Indianaped Approximate percentage of employees at City of Franklin and/or Johnson County: Have you ever received tax abatement at If yes, when and for what term? What specifically has the company done to give back to the community: While acting as a strong advocate for using community, the City of Franklin also strives the use of voluntary economic development directed by the City to local nonprofit organ applied on both real and personal property special assessment on the tax bill and is dis organization. Typically, 2% is charged on Repercentage of the abatement received. For company receives a 95% abatement, with the	current location who live in the your current location? Yes No No In 2007, GDI Construction built the Cooper Tire distribution center in Franklin, IN, which brought jobs and investment to the City. economic incentives to help applicants expand and/or locate in the to enrich the quality of life for its citizens. To that end, the City embraces at fees as allowed under Indiana law (IC 6-1.1-12.1-14). These fees are nizations to bolster their economic development efforts. The fee can be abatements. The fee is collected annually by the County Treasurer as a tributed by the City to the designated economic development nonprofit cal Property and 5% is charged on Personal Property. The fee is a example, instead of receiving 100% abatement in the first year, the the 5% difference going to support local economic development. More usite (www.franklin.in.gov) under the Economic Development tab.

STATEMENT OF BENEFITS REAL ESTATE IMPROVEMENTS

State Form 51767 (R2 / 1-07)

Prescribed by the Department of Local Government Finance

20_ _ PAY 20__ FORM SB-1 / Real Property

This statement is being co Redevelopment or reha Eligible vacant building	abilitation of real estate	rty that qualifies under the follo improvements (IC 6-1.1-12.1-	wing Indiana Code (<i>check or</i> 4)	ne box):		
information from the apsubmitted to the design "Projects" planned or c 2. Approval of the design BEFORE a deduction, of: (1) May 10; or (2) the shown on the records of the design of th	oplicant in making its denating body BEFORE to committed to after July atting body (City Councimay be approved. application Form 322 Enirty (30) days after the of the township assess e Statement of Benefit the Statement of Benefit bed under IC 6-1 1-12	s was approved after June 30, fits. [IC 6-1.1-12.1-5.1(b) and .1-4(d) for rehabilitated propen The schedules effective prior	nate an Economic Revitalization of real property for which after July 1, 1987, require a etc.) must be obtained prior of the waste of t	ion Area. Oth on the person of the person of the initiation of ust be filed what is mailed to CF-1/Real Property (1) for vacal	nerwise thing is the state of the redever the following the country annumber of the buildings of the buildings of the buildings of the state of the property annumber of the property annumber of the state of the st	is statement must be alaim a deduction. Ilaim a deduction. Ilaim is a defunction. Ilaim is a defunction of the later of the address wally to the application to apply to any statement
Name of taxpayer GD	I Holdings LLC					
Address of taxpayer (number	and street, city, state, and	g ZIP code) oint Blvd, Suite 105, Ir	ndianapolis, IN 46256			
Name of contact person	7773 C1035p	Offic Diva, built 100, 11	Telephone number	γ-	E-mail addr	ess
	Terry S. McCardwell (317) 567-6104 tmccardwell@gdiconstruction.com LOCATION AND DESCRIPTION OF PROPOSED PROJECT					
SECTION 2		LOCATION AND DESCRIPTI	ON OF PROPOSED PROJE	СТ		
Name of designating body Franklin T	ech Park	City of Franklin Con	nmon Council		Resolution	number
Location of property SEC of SR 4	4 & CR525E, Fra	nklin, IN	Countyohnson		DLGF taxin	g district number
Description of real property in	mprovements, redevelopm	nent, or rehabilitation (use additiona	al sheets if necessary)		Estimated start date (month, day, year)	
Development of one	speculative warehou	ase building of 400,000 SF.				ompletion date (<i>month, day, year</i>) .ry 1, 2021
SECTION 3	ESTIMATE (OF EMPLOYEES AND SALAR	RIES AS RESULT OF PROP			
Current number	Salaries	Number retained	Salaries	Number addi		Salaries N/A
N/A	N/A	N/A	N/A		I/A	N/A
SECTION 4		TIMATED TOTAL COST AND		L ESTATE II	MPROVEN	IENTS
NOTE: Pursuant to IC is confidential.	6-1.1-12.1-5.1 (d) (2) 1	the COST of the property	COST	LUIAILII		ASSESSED VALUE
Current values	- A Marian				89,000	
Plus estimated values	of proposed project		18,000,000			- WHATEN
Less values of any pro						
	upon completion of pro		18,000,000			
SECTION 5	WASTE CONVERTE	D AND OTHER BENEFITS P	ROMISED BY THE TAXPAY	ER		
Estimated solid waste	converted (pounds) _h	I/A	Estimated hazardous w	aste converte	d (pounds) <u>N/A</u>
Other benefits This development w jobs through new co	vill increase the asse	essed value of the property, the park.	bring additional tax rever	ue and inve	stment to	the area and provide
SECTION 6		TAXPAYER (CERTIFICATION			
I haraby cartify that	the representations	in this statement are true				
Signature of authorized for	de Matino de la se	ll	Title Member		Date signe	d (month, day, year) - 18 - 19

FOR USE OF TH	HE DESIGNATIN	IG BODY	
We have reviewed our prior actions relating to the designation of this Eccadopted in the resolution previously approved by this body. Said resolution			
A. The designated area has been limited to a period of time not to exercise is	xceed	calendar years * (see	e below). The date this designation
 B. The type of deduction that is allowed in the designated area is lim 1. Redevelopment or rehabilitation of real estate improvements 2. Residentially distressed areas 3. Occupancy of a vacant building 	☐ Yes ☐ Yes	□ No □ No □ No	
C. The amount of the deduction applicable is limited to \$			
D. Other limitations or conditions (specify)		***************************************	
E. The deduction is allowed for	_ years* (see be	elow).	
We have also reviewed the information contained in the statement of bei determined that the totality of benefits is sufficient to justify the deduction			ctations are reasonable and have
Approved (signature and title of authorized member of designating body)	Telephone nu	umber	Date signed (month, day, year)
Attested by (signature and title of attester)	Designated b	oody	
* If the designating body limits the time period during which an area is ar entitled to receive a deduction to a number of years designated under IC		alization area, it does not lii	mit the length of time a taxpayer is
 A. For residentially distressed areas, the deduction period may not exce B. For redevelopment and rehabilitation or real estate improvements: 1. If the Economic Revitalization Area was designated prior to July 1 2. If the Economic Revitalization Area was designated after June 20 C. For vacant buildings, the deduction period may not exceed two (2) ye 	1, 2000, the dedu 1, 2000, the deduc	action period is limited to the	

MODERN LEGAL DESCRIPTION - Hougham Parcel

Part of the Southeast Quarter of the Southwest Quarter of Section 17 and part of the Northeast Quarter of the Northwest Quarter of Section 20, both in Township 12 North, Range 5 East, Johnson County, Indiana, more particularly described as follows:

BEGINNING at a Mag Nail with a Johnson County Surveyor washer at the southwest corner of said Southeast Quarter of the Southwest Quarter; thence North 00 degrees 07 minutes 05 seconds West 1,359.83 feet along the west line of said Southeast Quarter of the Southwest Quarter (the basis of bearings is the Indiana Geospatial Coordinate System, "Johnson" zone) to the south right-of-way line of State Road 44 as defined on the right-of-way plans for INDOT Project No. STP-068-4 (011) R/W, the following four (4) courses are along said south right-of-way line; 1)thence North 89 degrees 29 minutes 36 seconds East 15.07 feet to a 5/8-inch diameter rebar with a cap stamped "Structurepoint - 0094" set flush (hereafter referred to as "set rebar"); 2)thence North 16 degrees 35 minutes 37 seconds East 87.12 feet to a set rebar; 3)thence North 87 degrees 28 minutes 32 seconds East 71.29 feet to a 4-inch by 4inch concrete right-of-way monument; 4)thence North 87 degrees 39 minutes 19 seconds East 1,214.25 feet to a set rebar on the east line of said Southwest Quarter; thence South 00 degrees 07 minutes 21 seconds East 1,434.36 feet along said east line to a fence post at the southeast corner of said Southwest Quarter; thence South 00 degrees 11 minutes 00 seconds East 507.72 feet along the east line of said Northwest Quarter to a 5/8-inch diameter rebar with no cap; thence South 87 degrees 39 minutes 18 seconds West 1,328.12 feet to a mag nail on the west line of said Northeast Quarter of the Northwest Quarter; thence North 00 degrees 04 minutes 51 seconds East 500.14 feet along said west line to the POINT OF BEGINNING. Containing 59.025 acres, more or less.



Indiana Tax Abatement Results

• Johnson County, Franklin City-Needham Twp

Tax Rate (2019): 3.2506

Project Name: GDI

Real Property: \$18,000,000.00

	Wit			With Abatement		Without Abatemen		
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Estimated Tax Abatement Savings
Year 1	100%	\$ 0.00	\$0.00	\$0.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$540,000.00
Year 2	80%	\$ 117,022.00	\$0.00	\$117,022.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$422,978.00
Year 3	60%	\$ 234,043.00	\$0.00	\$234,043.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$305,957.00
Year 4	40%	\$ 351,065.00	\$0.00	\$351,065.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$188,935.00
Year 5	20%	\$ 468,086.00	\$0.00	\$468,086.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$71,914.00
Totals		\$1,170,216.00	\$0.00	\$1,170,216.00	\$2,925,540.00	(\$225,540.00)	\$2,700,000.00	\$1,529,784.00

Disclosures

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- To be eligible to receive property tax abatements in Indiana, a company must follow a specific application process. Please contact your Hoosier Energy Representative for further guidance.
- Assumes taxes payable 2019 property tax rates, as provided by the Indiana Department of Local Government Finance.
- Real property in Indiana is subject to annual adjustments of assessed value to the market value of the structure based on annual sales data ("Trending").
- All personal property (equipment) is assumed to be new, and is assumed to be depreciated in Pool #2 (5-8 year depreciable life) for property tax purposes. A mixture of new
 and existing equipment (as well as a mixture of depreciation pools) will produce different tax savings results.
- Assumes a one-time investment in real and personal property. Staggering the investments may have a material effect on the actual value of property tax abatements.
- Includes the calculation of Minimum Value Ratio (MVR) for tax abatement of personal property, which effectively increases the assessed value used in the abatement
 calculation when the taxpayer is subject to the 30% depreciation floor. The MVR equals the adjusted assessed value at the 30% floor divided by the depreciated assessed
 value of the equipment.
- It is assumed that the Circuit Breaker Tax Credit, which limits property tax liability to 3.0% of gross assessed value for commercial and industrial properties, is applied.
- Does not account for the application of the Local Income Tax (LIT) Property Tax Replacement Credit (PTRC) in any jurisdictions in which a LIT PTRC is applicable. The
 application of the LIT PTRC may reduce the property tax liability and the impact of the Circuit Breaker Tax Credit for a commercial/industrial taxpayer.
- The property tax abatement savings value is an ESTIMATE based on preliminary information entered into this calculator. Actual abatement savings may differ materially from the results of this calculator based on the timing of the investment, actual assessment of structures upon completion by the local assessing official, differences in depreciation pools for personal property, annual changes in tax rates, changes to Indiana property tax law or regulations, or changes in assessment methodology.

Hoosier Energy's Tax Abatement Estimator was developed with the assistance of Baker Tilly Municipal Advisors, LLC.



Indiana Tax Abatement Results

• Johnson County, Franklin City-Needham Twp

• Tax Rate (2019): 3.2506

Project Name: GDI

Real Property: \$18,000,000.00

		With Abatement			Without Abatement			
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Estimated Tax Abatement Savings
Year 1	100%	\$ 0.00	\$0.00	\$0.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$540,000.00
Year 2	85%	\$87,766.00	\$0.00	\$87,766.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$452,234.00
Year 3	71%	\$ 169,681.00	\$0.00	\$169,681.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$370,319.00
Year 4	57%	\$ 251,596.00	\$0.00	\$251,596.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$288,404.00
Year 5	43%	\$ 333,512.00	\$0.00	\$333,512.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$206,488.00
Year 6	29%	\$ 415,427.00	\$0.00	\$415,427.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$124,573.00
Year 7	14%	\$ 503,193.00	\$0.00	\$503,193.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$36,807.00
Totals		\$1,761,175.00	\$0.00	\$1,761,175.00	\$4,095,756.00	(\$315,756.00)	\$3,780,000.00	\$2,018,825.00

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	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Estimated Tax Abatement Savings
Year 1	100%	\$ 0.00	\$0.00	\$0.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$540,000.00
Year 2	95%	\$ 29,255.00	\$0.00	\$29,255.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$510,745.00
Year 3	80%	\$ 117,022.00	\$0.00	\$117,022.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$422,978.00
Year 4	65%	\$ 204,788.00	\$0.00	\$204,788.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$335,212.00
Year 5	50%	\$ 292,554.00	\$0.00	\$292,554.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$247,446.00
Year 6	40%	\$ 351,065.00	\$0.00	\$351,065.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$188,935.00
Year 7	30%	\$ 409,576.00	\$0.00	\$409,576.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$130,424.00
Year 8	20%	\$ 468,086.00	\$0.00	\$468,086.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$71,914.00
Year 9	10%	\$ 526,597.00	\$0.00	\$526,597.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$13,403.00
Year 10	5%	\$ 555,853.00	(\$15,853.00)	\$540,000.00	\$585,108.00	(\$45,108.00)	\$540,000.00	\$0.00
Totals		\$2,954,796.00	(\$15,853.00)	\$2,938,943.00	\$5,851,080.00	(\$451,080.00)	\$5,400,000.00	\$2,461,057.00

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