

CITY OF FRANKLIN

Community Development Department

Memorandum

To: City of Franklin Economic Development Commission

From: Rhoni Oliver

Date: April 5, 2019

Re: Case C 2019-13: Electro-Spec, Inc. (12-07)

Summary:

1. On April 16th, 2012, the Franklin Common Council passed Resolution No. 2012-07, approving a 10-year tax abatement on personal property tax abatement for Electro-Spec located at 1800 Commerce Parkway.

2. Actual and estimated benefits, as projected for 2018:

| | Estimated on SB-1 | Actual in 2018 | Difference |
|--------------------------------|-------------------|----------------|-------------|
| Employees Retained | 62 | 62 | 0 |
| Salaries | \$2,428,138 | \$2,428,138 | \$0 |
| New Employees | 22 | 20 | -2 |
| Salaries | \$600,000 | \$1,699,270 | \$1,099,270 |
| Total Employees | 84 | 82 | -2 |
| Total Salaries | \$3,028,138 | \$4,127,408 | \$1,099,270 |
| Average Hourly Salaries | \$17.33 | \$24.20 | \$6.87 |
| Personal Property Improvements | \$2,170,000 | \$2,244,219 | \$74,219 |

- 3. The company has exceeded their personal property investment estimated on their SB-1 Form.
- 4. The company stated they would create 10 jobs in 2012, 5 to 7 jobs in 2013, and 5 to 8 jobs in 2014. They met the number of jobs retained and created as originally estimated in 2013. That number declined by 4 in 2014. The number of jobs in 2015 exceeds their SB-1 estimate by 4. The total employees in 2016 is 4 fewer than estimated on SB-1; however, the average hourly salary exceeds what was estimated. In 2017 the number of employees is 5 short of the estimate, but total salaries and hourly wages well exceed the SB-1 estimate. In 2018 Electro-Spec was down two employees, but exceeded hourly wages by \$6.87 compared to SB-1 estimates.
- 5. The personal property tax abatement is scheduled to expire in 2024 pay 2025. The final compliance will take place in 2025.

Staff Recommendation: Approval



March 19, 2019

Ms. Rhoni Oliver, Community Development Specialist Dept. Of Planning & Economic Development 70 East Monroe Street Franklin, IN 46131

RE: Tax Abatement Compliance for Electro-Spec, Inc.

Dear Ms. Oliver:

Enclosed please find the CF-1 (Compliance with Statement of Benefits) regarding compliance with personal property tax abatements which were granted to Electro-Spec, Inc. under Franklin Common Council Resolution No. 12-07.

As you can see from reviewing the enclosed documents, our company has been successful in (1) exceeding the initial capital investment set for 2012, but fell short on maintaining the number of jobs which had been proposed in the Statement of Benefits (Form SB-1).

Please review all of the enclosed documents, and if you have any questions or concerns regarding this matter, please feel free to contact me.

Sincerely,

Jeffrey D. Smith President / CEO

(317) 738-9199 ext. 924 jsmith@electro-spec.com





- INSTRUCTIONS: 1. Properly owners whose Statement of Benefits was approved must file this form with the local Designating Body to show the extent to which there has been compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
 - 2. This form must be filed with the Form 103-ERA Schedule of Deduction from Assessed Value between March 1, and May 15, of each year, unless a filing extension under IC 6-1.1-3.7 has been granted. A person who obtains a filing extension must file between March 1, and the extended due date of each year.
 - 3. With the approval of the designating body, compliance information for multiple projects may be consolidated on one (1) compliance

| SECTION 1 | | TAXPAYER IN | FORMATIO | ON. | | | La Company | | |
|--|--|---|--|--|--|-------------------------------|--|-------------------|--|
| Name of laxpayer | STATE OF STATE OF STATE OF | | | at a line in the last of the l | The state of the s | AND DESCRIPTION OF THE PARTY. | Comment of the Commen | | |
| Electro-Spec, Inc. | | | | | | | | | |
| Address of taxpayer (number and street, city, state, and Zi | IP code) | | | | | | O | | |
| 1800 Commerce Parkway Franklin, IN 461 | | | | | | | | | |
| Name of contact person | | | | | | Telephone numbe | er er | | |
| Jeffrey D Smith | | | | | | (317) 738-91 | 99 | | |
| SECTION 2 | LOCATIO | N AND DESCR | IPTION OF | PROPERTY | | | | | |
| Name of designating body | | | A STATE OF THE STA | | | Resolution numb | er | | |
| Franklin City Council | | | | | | 12-07 | | 1 | |
| Location of property | | | County | , | | DLGF taxing dist | rict number | | |
| 1800 Commerce Parkway Franklin, IN 46131 Johnson | | | | | 41-009 | | | | |
| Description of new manufacturing equipment, or new rese equipment, or new logistical distribution equipment to be a | earch and develo | pment equipmen | t, or new info | rmation technolog | у | Estimated starting | g date (monti | n, day, year) | |
| equipment, or new logistical distribution equipment to be | acquired. | | | | | 05/01/2012 | | | |
| New Manufacturing Equipment | | | | | | Estimated comp | letion date (m | onth, day, year) | |
| Non managed and a quipment | | | | | | 12/31/2014 | | | |
| SECTION 3 | | EMPLOYEES A | ND SALAR | RIES | | | | | |
| | S AND SALA | RIES | | | AS EST | MATED ON SE | 3-1 | ACTUAL | |
| Current number of employees | • | | | | 62.00 | | 82 | | |
| Salaries | | | | | 2,428,138.0 | 00 4,127,408.00 | | 08.00 | |
| Number of employees retained | | | | | 62.00 | | 62 | | |
| Salaries | | | | | 2,428,138. | 00 | 2,428,13 | 8.00 | |
| Number of additional employees | | | | | 22.00 | | 20 | | |
| Salaries | | | | | 600,000.00 | | 1,699,2 | 70.00 | |
| SECTION 4 | | COSTAN | D VALUES | | | | | 在其一种 | |
| | MANUFA EQUI | CTURING PMENT | R & D EQUIPMENT | | LOGIST DIST EQUIPMENT | | IT EQU | IT EQUIPMENT | |
| | | | | | | | | | |
| AS ESTIMATED ON SB-1 | COST | ASSESSED VALUE | cost | ASSESSED VALUE | COST | A\$\$E\$\$ED VALUE | COST | ASSESSED VALUE | |
| AS ESTIMATED ON SB-1 Values before project | соѕт | | COST | | COST | | COST | | |
| Values before project Plus: Values of proposed project | 2,170,000.00 | | COST | | COST | | COST | | |
| Values before project | | | COST | | COST | | COST | | |
| Values before project Plus: Values of proposed project | | | COST | | COST | VALUE | COST | | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL | | | COST | | COST | | COST | | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project | 2,170,000.00 | ASSESSED | | ASSESSED | | ASSESSED | | VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project | 2,170,000.00 COST | ASSESSED | | ASSESSED | | ASSESSED | | VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced | 2,170,000.00 COST | ASSESSED | | ASSESSED | | ASSESSED | | VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project | 2,170,000.00 COST | ASSESSED | | ASSESSED | | ASSESSED | | VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 | ASSESSED VALUE | COST | ASSESSED | | ASSESSED | | VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential | 2,170,000.00 COST 0.00 2,244,219.00 I pursuant to let | ASSESSED VALUE | COST | ASSESSED | COST | ASSESSED VALUE | | VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 I pursuant to its pursuan | ASSESSED VALUE C 6-1.1-12.1-5.0 | COST | ASSESSED VALUE | COST HE TAXPAY | ASSESSED VALUE | COST | VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 I pursuant to its pursuan | ASSESSED VALUE C 6-1.1-12.1-5.0 | COST | ASSESSED VALUE | COST HE TAXPAY | ASSESSED VALUE | COST | ASSESSED VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential SECTION 5 WASTE CO | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 I pursuant to its pursuan | ASSESSED VALUE C 6-1.1-12.1-5.0 | COST | ASSESSED VALUE | COST HE TAXPAY | ASSESSED VALUE | COST | ASSESSED VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential SECTION 5 WASTE CO WASTE CONVERTE Amount of solid waste converted | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 I pursuant to its pursuan | ASSESSED VALUE C 6-1.1-12.1-5.0 | COST | ASSESSED VALUE | COST HE TAXPAY | ASSESSED VALUE | COST | ASSESSED VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential SECTION 5 WASTE CO WASTE CONVERTE Amount of solid waste converted Amount of hazardous waste converted | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 I pursuant to lead to the control of the c | ASSESSED VALUE C 6-1.1-12.1-5.0 | COST 6 (d). | ASSESSED VALUE | COST HE TAXPAY | ASSESSED VALUE | COST | ASSESSED VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential SECTION 5 WASTE CONVERTE Amount of solid waste converted Amount of hazardous waste converted Other benefits: | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 I pursuant to license and the control of th | ASSESSED VALUE C 6-1.1-12.1-5.0 ND OTHER BE ER BENEFITS TAXPAYER C | COST 6 (d). | ASSESSED VALUE | COST HE TAXPAY | ASSESSED VALUE | COST | ASSESSED VALUE | |
| Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project ACTUAL Values before project Plus: Values of proposed project Less: Values of any property being replaced Net values upon completion of project NOTE: The COST of the property is confidential SECTION 5 WASTE CONVERTE Amount of solid waste converted Amount of hazardous waste converted Other benefits: | 2,170,000.00 COST 0.00 2,244,219.00 2,244,219.00 I pursuant to license and the control of th | ASSESSED VALUE C 6-1.1-12.1-5.0 ND OTHER BE ER BENEFITS TAXPAYER C | COST 6 (d). | ASSESSED VALUE | COST HE TAXPAY | ASSESSED VALUE | COST | ASSESSED VALUE | |

OPTIONAL: FOR USE BY A DESIGNATING BODY WHO ELECTS TO REVIEW THE COMPLIANCE WITH STATEMENT OF BENEFITS (FORM CF-1) THAT WAS APPROVED AFTER JUNE 30, 1991.

INSTRUCTIONS: (IC 6-1.1-12-5.9)

- This page does not apply to a Statement of Benefits filed before July 1, 1991; that deduction may not be terminated for a failure to comply with the Statement
 of Benefits.
- 2. Within forty-five (45) days after receipt of this form, the designating body may determine whether or not the property owner has substantially complied with the Statement of Benefits.
- 3. If the property owner is found NOT to be in substantial compliance, the designating body shall send the property owner written notice. The notice must include the reasons for the determination and the date, time and place of a hearing to be conducted by the designating body. If a notice is mailed to a property owner, a copy of the written notice will be sent to the Township Assessor and the County Auditor.
- Based on the information presented at the hearing, the designating body shall determine whether or not the property owner has made reasonable effort to substantially comply with the Statement of Benefits.
- 5. If the designating body determines that the property owner has NOT made reasonable effort to comply, then the designating body shall adopt a resolution terminating the deduction. The designating body shall immediately mail a certified copy of the resolution to: (1) the property owner; (2) the County Auditor; and (3) the Township Assessor.

| We have reviewed the CF-1 and I | find that: | | |
|--|---|---|--|
| the property owner IS in sub | stantial compliance | | |
| the property owner IS NOT | in substantial compliance | | |
| other (specify) | | | |
| Reasons for the determination (attach | additional chapte if naccessary | | |
| Reasons for the determination (attach) | suddonal sheets if fieldssary | | |
| | | | |
| | | | |
| Signature of authorized member | | | Date signed (month, day, year) |
| Signature or authorized member | | | Sule signed (month, day, year) |
| Attested by: | | Designating body | |
| If the property owner is found n time has been set aside for the | ot to be in substantial compliance purpose of considering compliance | , the property owner shall receive ce. | e the opportunity for a hearing. The following date and |
| Time of hearing AM | Date of hearing (month, day, year) | Location of hearing | |
| | HEARING RESU | LTS (to be completed after the | hearing) |
| | Approved | Denied (see inst | ruction 5 above) |
| Reasons for the determination (attach | additional sheets if necessary) | | |
| Signature of authorized member | | | Date signed (month, day, year) |
| Attested by: | | Designating body | |
| | APPEA | L RIGHTS [IC 6-1,1-12.1-5.9(e)] | |
| | | | g body's decision by filing a complaint in the office of the |

Electro-Spec, Inc. 1800 Commerce Parkway Franklin, IN 46131

Attachment to Form CF-1 (Compliance with Statement of Benefits) Employees by Quarter

| Number of Employees As 05/01/2012 (Form SB-1) |
|--|
| Proposed Total Number of Employees by 12/31/2014 (Form SB-1) |
| 3/31/2018 76 |
| Actual Number of Employees (By Quarter 8 6/30/2018 9/30/2018 |
| mber of By Quarter 9/30/2018 |
| 12/31/2018 82 |
| Actual Total Between Actual Total Between Actual Between Actual Between Actual Between Actual Total Between Actual |
| Actual Total Between Actual Number of and Proposed Employees Number of 12/31/18 Employees (2.00) |

Resolution Number 12-07

Electro-Spec, Inc. 1800 Commerce Parkway Franklin, IN 46131

Attachment to Form CF-1 (Compliance with Statement of Benefits) Expansion Investment Schedule by Quarter

| Machinery & Equipment | | | | | |
|--------------------------|-------------|--------------------------------|---------------|---|--------------------|
| 49 | | | | Tota | Prop |
| 2,170,000 | (Form SB-1) | | 12/31/2014 | Total Investment by | Proposed Amount of |
| €9 | C. | , | | Actua | |
| ı | 3/31/2010 | 0000 | | I Amount | |
| cs. | | | | of In | |
| ı | 0/30/2010 | 6/20/2018 0/20/2018 12/31/2018 | Quarter) | Actual Amount of Investment Added During the Year (By | |
| €9 | 9 | Q | 막) | Adde | |
| 1 | 20,2010 | 30/2018 | | d During | |
| ₩ | ī | 10/0 | | the Y | |
| | 7 | 1/2018 | | ear (By | j |
| € | | as of 12 | Investmen | Actual I ota | • |
| 1. | | 2/31/18 | tment | lotal | |
| \$ 2,244,219 \$ | | as of 12/31/18 Current Year | Investments + | Years | Sum of Prior |
| ₩ | | | = | יוכטונגי | Differe |
| 74,219 | | | ACCURACION. | Investment | Difference Between |

Resolution Number 12-07

Totals:

€9

2,170,000

** Sum of Prior Years' Investments 2012 (1,365,196) + 2013 (528,704)+ 2014 (350,319)

2018 Quarterly Assets

| 1st Qtr | \$ - | |
|---------|--------|--|
| 2nd Qtr | \$ - | |
| 3rd Qtr | \$ - | |
| 4th Qtr | . \$ - | |

Total 0.00



CITY OF FRANKLIN

DEPARTMENT OF PLANNING & ENGINEERING DEPARTMENT OF COMMUNITY DEVELOPMENT

February 4, 2019

Ms. Nicole Stickford Electro-Spec, Inc. 1800 Commerce Parkway Franklin, IN 46131

Re: Annual Tax Abatement Compliance

Greetings:

The City of Franklin Economic Development Commission is scheduling annual compliance hearings for companies that have received tax abatements from our community. Each year for which your company is eligible to receive tax abatement, you are required to submit a compliance report verifying the status of the investment and hiring activities which were originally projected in the company's Statement of Benefits. The applicable tax abatement for your company was enacted through Franklin Common Council Resolution 12-07.

Enclosed is a Tax Abatement Compliance packet which describes the information that the Economic Development Commission will require to determine your company's compliance. Please report all of your company's investment and hiring activities, by quarter, for the periods between January 1, 2018 and December 31, 2018. All of the procedures outlined in the Tax Abatement Compliance Packet must be followed when submitting this information.

Also enclosed is the schedule of meeting and filing dates for the Franklin Economic Development Commission. Please return all of the required information to this office by *March 20, 2019* or earlier in order to ensure a timely review by the Franklin Economic Development Commission. If you have any question regarding this matter, please feel free to contact the Community Development Department.

Sincerely,

Rhoni Oliver

Community Development Specialist