

CITY OF FRANKLIN

Community Development Department

Staff Report

- To: Economic Development Commission Members
- From: Krista Linke, Director
- Date: March 28, 2019
- **Re:** Case EDC 2019-01 BPRex Healthcare Packaging, Inc.

Case EDC 2019-01 – BPRex Healthcare Packaging, Inc.: A request for a 10-year tax abatement on \$3,720,000 of personal property investment.

Location: 1900 Commerce Parkway

Summary:

1. <u>Characteristics of this location:</u> Existing Location – 1900 Commerce Parkway



2. <u>Characteristics of this petitioner:</u>

Berry Global is the parent company for BPRex Healthcare Packaging, Inc. Healthcare products include pharmaceutical packaging, surgical products, disinfecting wipes, medical packaging, nutraceutical (dietary supplements), and over the counter medication packaging. Berry Global has over 130 manufacturing facilities worldwide. Their headquarters is located in Evansville, Indiana. The company was founded over 50 years ago. They have 23,000+ employees and 18,000+ customers worldwide. In 2017 they changed their company name from Berry Plastics Group to Berry Global. With their original roots as a small hometown company based in Evansville, Berry has grown into a global, publicly traded, multi-billion-dollar public corporation.

3. Characteristics of this project:

This project is an expansion of their MLx Machine and Manifold capacity. The project is estimated to start in May and be finished by September of this year. The additional investment amount is \$3,720,000 and it will create 4 new full time jobs.

- 4. <u>Economic Revitalization Area (ERA):</u> This property was designated an ERA by Resolution 2010-05 and confirmed by Resolution 2010-06.
- 5. <u>Previous Tax Abatement Received:</u> Rexam was previously granted a personal property tax abatement in 2010.

6. ERA & Tax Abatements Findings (Personal Property):

Indiana Code Section 6-1.1-12.1-4.5 states that the following findings must be made when considering an ERA designation and the granting of tax abatement for personal property:

- a. Whether the estimate of the cost of new manufacturing equipment is reasonable for equipment of that type;
- Whether the estimate of the number of individuals who will be employed or whose employment will be retained can be reasonably expected to result from the instillation of new manufacturing equipment;
- c. Whether the estimate of annual salaries of those individuals who will be employed or whose employment will be retained can be reasonably expected to result from the installation of the new manufacturing equipment;
- d. Whether any other benefits about which information was requested are benefits that can be reasonably expected to result from the installation of the new manufacturing equipment; and
- e. Whether the totality of the benefits is sufficient to justify the tax abatement.
- 7. <u>City of Franklin "Tax Abatement Policy" criteria:</u>

The "Tax Abatement Policy" section of the *City of Franklin Community Investment Incentives Summary* states that the Economic Development Commission shall use certain criteria when considering a request for tax abatement. A comparison of those criteria and the proposed request follows:

a. *Diversification of Local Occupations*: In 2016, 13.2% of all jobs in Johnson County were in the manufacturing sector. There were 6,225 manufacturing employees in Johnson County and 639 of them were plastics and rubber manufacturing employees. BPRex Healthcare Packaging Inc.

will retain 205 employees making an average of \$21.94 per hour, and add 4 new employees making \$17.60 per hour as a result of this expansion.

- b. Diversification of Local Manufacturing Employment: According to the U.S. Census Bureau, 2016 County Business Patterns, plastics and rubber manufacturing employees make up 10.3% of the manufacturing jobs in Johnson County. According to the United States Census Bureau, there were 129 manufacturing establishments in Johnson County in 2016, and 6 of them were plastics and rubber manufacturing establishments.
- c. Increase in Local Salaries: The average wage for all industries in Johnson County for 2016 was \$17.14. The average hourly wage in Johnson County for manufacturing in 2016 was \$22.68 per hour. The average hourly wage (without benefits) for the 209 jobs being retained is \$23.69 (\$10,300,000 divided by 209 jobs, divided by 52 weeks, divided by 40 hours per week). The average hourly wage for the 4 new job being created is \$16.83 (\$140,000 divided by 4 jobs, divided by 52 weeks, divided by 52 weeks, divided by 4 jobs, divided by 52 weeks, divided by 40 hours per week).
- d. Sustainable Land Use: The petitioner proposes to make this investment at their current location.
- e. *Future Community Investment*: The Company has indicated on their applications that they are agreeable to a 5% Economic Development Fee on Personal Property.
- f. Conformance with the Comprehensive Plan: The Comprehensive Plan Future Land Use Plan identifies this property as Manufacturing. Manufacturing areas are intended to accommodate large scale businesses that produce finished products from raw materials. Uses in these areas may include product manufacturers as well as any related warehousing and offices. Manufacturing areas may include facilities that involve emissions or the outdoor storage of materials and finished products. These two factors are the primary distinction between manufacturing areas and light industrial areas.

The property is zoned IG, Industrial: General. The "IG," Industrial: General zoning district is intended to provide locations for general industrial manufacturing, production, assembly, warehousing, research and development facilities, and similar land uses. This district is intended to accommodate a variety of industrial uses in locations and under conditions that minimize land use conflicts. This district should be used to support industrial retention and expansion in Franklin.

8. <u>Tax Abatement Duration:</u>

The *City of Franklin Community Investment Incentives Summary* provides that longer periods of abatement on real and personal property may be considered for requests of an exceptional nature. The Summary states that development examples of an exceptional nature include projects which:

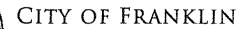
- a. Create a new plant or product line for an existing manufacturer;
- b. Creates substantial employment opportunities with higher than average wages;
- c. Increase substantially property values and the city tax base with minimal impact to city services (police & fire protection, schools, utilities, infrastructure, etc.); and
- d. Utilize existing public infrastructure (sanitary & storm sewer, roads & streets, drainage facilities, and other utilities).

9. <u>Requested Effective Year:</u>

The petitioner has requested that, if approved, the tax abatement be effective for the tax year 2019, payable 2020.

Staff Comments:

Making use of an existing facility and strengthening the viability of an existing company within the City of Franklin is critical to Franklin's economy. The new investment amount, the number of new jobs and number of jobs being retained, along with the average hourly salaries for the new jobs and the jobs being retained should be taken into consideration when determining the length of the abatement.



COMMUNITY DEVELOPMENT DEPARTMENT

Tax Abatement Application

Organization/Corporation Requesting Tax Abatement
Organization/Corporation Name: BPRex Healthran Packaging Inc
Primary Contact Name: Jason Humphray
Contact Address: P.D. Box 959
City: Evansville State: TN Zip: 47706
Phone Number: 812 - 306 - 2635
Email: jasonhumphroy Ca berry globalicom
Three possible dates before the EDC
meeting to conduct a site visit:
Name of Owner:
Parent Company (If Applicable): Benry Global Inc
Primary Contact for Yearly Compliance Reports
Name: Jason Humphrey
Title: $VP - Tay$
Address: POBox 95-9
City: <u>Evansuille</u> State: <u>ZN</u> Zip: 47706
Phone Number: <u>\$12-306-2635</u>
Email:haronhumphrey la bennyglobal.com
Description of Project
Project Location/Address: 1900 Commerce Parkway, Franklin T.N 46131
Parcel Number: $41 - 08 - 11 - 013 - 001.000 - 09$
Brief Description of Project:
MLX Capacity Expansion Project
MICX clephicity expansions may ear
Current Assessed Value (AV) of the Property:
1. Land
2. Building
3. Inventory
4. Equipment \$3,720,000
Have building permits been applied for (if applicable): Yes No
Has equipment been installed (if applicable): Yes No 🗸
Required Attachments:
🗹-Completed SB-1 Form(s) 🛛 Summary of Benefits (if applicable)
☐ Legal Description of the Property ☐ Employment Phase-In Schedule 🕠
\square -Company Financial Statement (10- \ltimes) \square -Company Investment Timetable \checkmark
\square -Job and Wage Description Information Sheet \wedge \square -Compliance Affidavit $$
x

Real Property		Personal Property	
Length of Abatement Requested:	1D Years	reisonarrioperg	
Project Size (square feet):	<u> </u>	Size of Site (acres).
Type of Building:			/.
	Single Tenant (leased)	Owner Occupied	Corporate Headquarte
Capital Investment	Single renate (leased)		
1. Real property capital inve	stment only.		
2. Personal property capital	•	\$3,720.00	2
3. Total capital investment f		3.720,000	
Jobs Created and/or Retained	or proposed project.	, 1 20,000	,
1. Estimated number of full t	time inhs created by th	he proposed project	4
 Estimated number of full t Estimated number of full t 			·····
3. Total number of full time			
Wages Created and Retained	jobs upon project com		209
1. Average hourly wage rate	for new jobs (w/o ber	nefits)	\$17.60
 Average hourly wage rate Average hourly wage rate 			11,60
***In addition to answering these			Description for Tay Abatement
Application information sheet and		-	-
Please explain why the abatement			
			en additional sheets as needsaly.
	~ n / /		
-	See Atto	ched	
	See Htto	rched	
Company Information	See 4 + 70	rched	
Company Information			
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STATEMENT OF BENEFITS PERSONAL PROPERTY

State Form 51764 (R / 1-06) Prescribed by the Department of Local Government Finance FORM SB-1/PP

PRIVACY NOTICE

The cost and any specific individual's salary information is confidential; the balance of the filing is public record per IC 6-1.1-12.1-5.1 (c) and (d).

INSTRUCTIONS:

- 1. This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body BEFORE a person installs the new manufacturing equipment and/or research and development equipment, and/or logistical distribution equipment and/or information technology equipment for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987, and areas designated after July 1, 1987, require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1)
- Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to installation of the new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment, BEFORE a deduction may be approved
- 3. To obtain a deduction, a person must file a certified deduction schedule with the person's personal property return on a certified deduction schedule (Form 103-ERA) with the township assessor of the township where the property is situated. The 103-ERA must be filed between March 1 and May 15 of the assessment year in which new manufacturing equipment and/or research and development equipment and/or logistical distribution equipment and/or information technology equipment is installed and fully functional, unless a filing extension has been obtained. A person who obtains a filing extension must file the form between March 1 and the extended due date of that year.
- 4. Property owners whose Statement of Benefits was approved after June 30, 1991, must submit Form CF-1 / PP annually to show compliance with the Statement of Benefits. (IC 6-1.1-12.1-5.6)
- 5. The schedules established under IC 6-1.1-12.1-4.5(d) and (e) apply to equipment installed after March 1, 2001. For equipment installed prior to March 2, 2001, the schedules and statutes in effect at the time shall continue to apply. (IC 6-1.1-12.1-4.5(f) and (g))

SECTION 1	TAXPAYE	R INFORMATI	ON						
Name of taxpayer BPRex Herlthcopo, Packago'is TNC									
Address of taxpayer (number and street, city, state, and 10°	ZIR code) Evansville_I	The second second							
Name of contact person		~			Telephone number				
Jason Hun	nohrey				812-306-	-2633			
SECTION 2	OCATION AND DESCRIP	PTION OF PRO	POSED PROJE	CT					
Name of designating body City of Franklin	ゴン				Resolution number (s				
Location of property	46	013/ Count	Ease J		DLGF taxing district n	-			
(900 Commence DR,	SRauklin, 1		phinson		4100				
Description of manufacturing equipment and/or re and/or logistical distribution equipment and/or info	search and development	equipment ment			ESTIN	1			
(use additional sheets if necessary)	Amadon teenhology equip	inche.			START DATE	COMPLETION DATE			
	, D.	1	Manufacturing	Equipment	May 2019	Sent 2019			
MLX Capacity Expa	nsion inog	cct	R & D Equipm	ent		1			
			Logist Dist Equ	uipment					
			IT Equipment						
SECTION 3 ESTIMATE OF	EMPLOYEES AND SAL	ARIES AS RES	ULT OF PROP	osed pro.	JECT				
Current number Salaries	Number retained	Salaries		Number ad					
209 10,300,000	209		99.000		4	10,000			
SECTION 4	MATED TOTAL COST AN	D VALUE OF F	PROPOSED PR	an to be a subscription of the					
NOTE: Pursuant to IC 6-1.1-12.1-5.1 (d) (2) the	MANUFACTURING EQUIPMENT	R & D EQ	UIPMENT		40.000	TOURDMENT			
COST of the property is confidential.	COST ASSESSED VALUE	COST	ASSESSED VALUE	COST	+0,000-4 \$16.83	-35,000 D			
Current values	\$ 8,600,000 15,880,00	20			+10.03				
Plus estimated values of proposed project	3,720,000 1,488,00	10							
Less values of any property being replaced									
Net estimated values upon completion of project -									
SECTION 5 WASTE CO	NVERTED AND OTHER I	BENEFITS PRO	OMISED BY TH	e dans					
Estimated solid waste converted (pounds)	<u>,</u>	Estimated h	azardous waste	conve					
Other benefits:						neueneuenettenettenetten			
	TAXPAYER	CERTIFICATIOns in this state		,					
Signature of authorized representative		Title	$D - \overline{I}$		Date signed (month, de $3 - 6 - 2$				
		V		×		· · ·			

City of Franklin, Indiana Johnson County Tax Abatements Requests MLx Capacity Expansion Project.

Asset Descri[ption

MLx Machine & Manifold Capacity Expansion Uniloy 199-3s Press and Husky Custom Manifold Sys MLx 20- cavity Mold MLx 20- cavity F-Mold Accessary Equipment MLX Camera Inspection System

Total Expenditures

3,720,000

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 Amount

 5
 2,600,000

 5
 270,000

 5
 640,000

 5
 210,000

Projected Investment Time Table

Projected inventment

May 2019 thru Aug 2019 May 2019 thru Sep 2019 May 2019 thru Aug 2019 May 2019 thru Aug 2019

City of Franklin, Indiana Johnson County Tax Abatements Requests MLx Capacity Expansion Project.

Please explain why the abatement incentive is necessary to the project:

Our facility which is located with the City of Franklin has submitted for approval a capital expenditure project that is before the executive committee. ensure that we can meet the return on investment required so that the project can be approved and be located within the City of Franklin. This committee reviews the projects as submitted by all of the facilities within the Berry Global affiliated group. This abatement will

Without the abatement the project could be denied or moved to another facility within the Berry Global Affiliated Group.

JOB AND WAGE DESCRIPTION FOR TAX ABATEMENT APPLICATION

Please provide the following job and wage earning information that is associated with this Tax Abatement Petition (*Please specify all wages in an hourly format without benefits*):

(1)	Company NAICS code: 324100 ,
(2)	The total number of jobs current at the site: 20.5 , the number of those jobs that will be retained as a direct result of the proposed investment, and the number of new jobs which will be created as a direct result of the proposed investment
(3)	The total number of full-time employees at the site: 205.
(4)	The total number of temporary and/or contract employees currently at the site:
(5)	The average hourly wages for the new jobs:
(6)	Will the new jobs being created begin as temporary and/or contract employees?
(7)	Number of new and/or retained jobs in:
	(a) Managerial/Professional Specialty Occ.: Average Hourly Wage:
	(b)-Technical/Sales/Admin. Support Occ.:Average Hourly Wage:
	(c)- Service Occ.:Average Hourly Wage:
	(d) Precision Production/Craft/Repair Occ.: Average Hourly Wage:
	(e) Operators/Fabricators/Laborers: 4 Average Hourly Wage: 17.60
	Note: The total number of Jobs specified above should correspond with the Statement of Benefits Form SB-1.

(8) Attach detailed information on the types of benefits offered for new employees. A description of all possible bonuses and incentives should also be given if provided.

City of Franklin, Indiana Johnson County Tax Abatements Requests

Current Full time employees	205

Avg wage rate w/o benefits \$ 21.94

Employment Phase in Schedule

Job Type - Operator 4 3rd Qtr 2019

City of Franklin, Indiana Johnson County Tax Abatements Requests MLx Capacity Expansion Project.

(8) Detailed information of benefits :

Health & Welfare Plan, Dental, Vision, Life and Disability Insurance,401, Vacation, Personal Days, Profit Sharing (Bonus Plan),Paid Holidays, Tuition Reimbursement Plan.

City of Franklin, Indiana Johnson County Tax Abatements Requests MLx Capacity Expansion Project. Current Full time employees

205

Avg wage rate w/o benefits \$21.94

What specifically has the company done to give back to the community:

BPRex Healthcare Packaging's employees in Franklin, Indiana have been proud supporters of the United Way of Johnson County having raised over \$75,000 over the last 4-years that provides assistance to help several charitable organizations in the community to thrive. Our employees annual donation campaigns help local shelters, food banks, senior citizen programs, youth programs, mental health programs, utility assistance programs and more. We also are a regular customer of local businesses (i.e. restaurants, entertainment, dry cleaners) and this feeds money into the local commerce.

City of Franklin, Indiana Johnson County Tax Abatements Requests

Legal Desrcription of Proeprty

SW NE 1/4 S11 T12 R4

- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2018): 3.2495
- Project Name: BPRex Healthcare Packaging Inc.

		With Abatement			Wit	Estimated		
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Tax Abatement Savings
Year 1	100%	\$0.00	\$0.00	\$0.00	\$48,353.00	(\$3,713.00)	\$44,640.00	\$44,640.00
Year 2	66%	\$23,016.00	\$0.00	\$23,016.00	\$67,694.00	(\$5,198.00)	\$62,496.00	\$39,480.00
Year 3	33%	\$34,016.00	\$0.00	\$34,016.00	\$50,770.00	(\$3,898.00)	\$46,872.00	\$12,856.00
Totals		\$57,032.00	\$0.00	\$57,032.00	\$166,817.00	(\$12,809.00)	\$154,008.00	<mark>\$96,976.00</mark>

- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2018): 3.2495
- Project Name: BPRex Healthcare Packaging Inc.

		,	With Abatemer	nt	Wit	thout Abatem	ent	Estimated
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Tax Abatement Savings
Year 1	100%	\$0.00	\$0.00	\$0.00	\$48,353.00	(\$3,713.00)	\$44,640.00	\$44,640.00
Year 2	80%	\$13,539.00	\$0.00	\$13,539.00	\$67,694.00	(\$5,198.00)	\$62,496.00	\$48,957.00
Year 3	60%	\$20,308.00	\$0.00	\$20,308.00	\$50,770.00	(\$3,898.00)	\$46,872.00	\$26,564.00
Year 4	40%	\$23,209.00	\$0.00	\$23,209.00	\$38,682.00	(\$2,970.00)	\$35,712.00	\$12,503.00
Year 5	20%	\$29,012.00	\$0.00	\$29,012.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$4,468.00
Totals		\$86,068.00	\$0.00	\$86,068.00	\$241,763.00	(\$18,563.00)	\$223,200.00	<mark>\$137,132.00</mark>

- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2018): 3.2495
- Project Name: BPRex Healthcare Packaging Inc.

		1	With Abatemer	ıt	Wit	thout Abatem	ent	Estimated
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Tax Abatement Savings
Year 1	100%	\$0.00	\$0.00	\$0.00	\$48,353.00	(\$3,713.00)	\$44,640.00	\$44,640.00
Year 2	85%	\$10,154.00	\$0.00	\$10,154.00	\$67,694.00	(\$5,198.00)	\$62,496.00	\$52,342.00
Year 3	71%	\$14,723.00	\$0.00	\$14,723.00	\$50,770.00	(\$3,898.00)	\$46,872.00	\$32,149.00
Year 4	57%	\$16,633.00	\$0.00	\$16,633.00	\$38,682.00	(\$2,970.00)	\$35,712.00	\$19,079.00
Year 5	43%	\$20,671.00	\$0.00	\$20,671.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$12,809.00
Year 6	29%	\$25,748.00	\$0.00	\$25,748.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$7,732.00
Year 7	14%	\$31,187.00	\$0.00	\$31,187.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$2,293.00
Totals		\$119,116.00	\$0.00	\$119,116.00	\$314,291.00	(\$24,131.00)	\$290,160.00	<mark>\$171,044.00</mark>

- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2018): 3.2495
- Project Name: BPRex Healthcare Packaging Inc.

		,	With Abatemer	nt	Wit	thout Abatem	ent	Entimated
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Estimated Tax Abatement Savings
Year 1	100%	\$0.00	\$0.00	\$0.00	\$48,353.00	(\$3,713.00)	\$44,640.00	\$44,640.00
Year 2	90%	\$6,769.00	\$0.00	\$6,769.00	\$67,694.00	(\$5,198.00)	\$62,496.00	\$55,727.00
Year 3	80%	\$10,154.00	\$0.00	\$10,154.00	\$50,770.00	(\$3,898.00)	\$46,872.00	\$36,718.00
Year 4	70%	\$11,605.00	\$0.00	\$11,605.00	\$38,682.00	(\$2,970.00)	\$35,712.00	\$24,107.00
Year 5	60%	\$14,506.00	\$0.00	\$14,506.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$18,974.00
Year 6	50%	\$18,132.00	\$0.00	\$18,132.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$15,348.00
Year 7	40%	\$21,759.00	\$0.00	\$21,759.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$11,721.00
Year 8	30%	\$25,385.00	\$0.00	\$25,385.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$8,095.00
Year 9	20%	\$29,012.00	\$0.00	\$29,012.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$4,468.00
Year 10	10%	\$32,638.00	\$0.00	\$32,638.00	\$36,264.00	(\$2,784.00)	\$33,480.00	\$842.00
Totals		\$169,960.00	\$0.00	\$169,960.00	\$423,083.00	(\$32,483.00)	\$390,600.00	\$220,640.00