Staff Report

To: Economic Development Commission Members

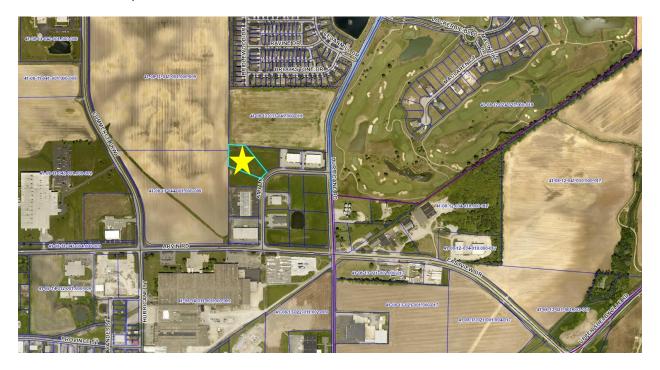
From: Krista Linke, Director

Date: September 8, 2017

Re: Case EDC 2017-08 – Superior Systems & Supply, Inc.

Case EDC 2017-08 – Superior Systems & Supply, Inc.: A request for a 10-year tax abatement on \$479,000 in real property investment for the construction of a 5,400 square foot steel building.

Location: 1556 Amy Lane



Summary:

1. Characteristics of this location:

Superior Systems & Supply has purchased Lot 7 in Hurricane Industrial Park – 1556 Amy Lane.

2. Characteristics of this petitioner:

Superior Systems & Supply has been in business for 39 years. They are a small business in Beech Grove with the majority of their employees residing in Johnson County. They are increasing the size of their facility by investing in a new location. They specialize in the following: Patient wandering, fire extinguishers, nurse calls, fire suppression systems, burglar and fire alarm monitoring services,

structured cabling, fire protection systems design and installation services, fire protection systems repair services, fire alarm systems, video and audio, and intercoms.

3. Characteristics of this project:

The property is currently vacant the Superior Systems & Supply plans to construct a 5,400 square foot building on the property. They currently have 5 employees and plan to add two employees with this new location. They are moving their operation from Beech Grove to Franklin.

4. Economic Revitalization Area (ERA):

This property has been previously designated an ERA through City Council Resolutions 2001-09 and 2001-10.

5. ERA & Tax Abatements Findings (Real Property):

Indiana Code Section 6-1.1-12.1-3 states that the following findings must be made when considering an ERA designation and the granting of a tax abatement for real property:

- a. Whether the estimate of the value of the development or rehabilitation is reasonable for projects of that nature;
- Whether the estimate of the number of individuals who will be employed or whose employment will be retained can be reasonably expected to result from the proposed redevelopment or rehabilitation;
- whether the estimate of annual salaries of those individuals who will be employed or whose employment will be retained can be reasonably expected to result from the proposed redevelopment or rehabilitation;
- d. Whether any other benefits about which information was requested are benefits that can be reasonably expected to result from the proposed redevelopment or rehabilitation; and
- e. Whether the totality of the benefits is sufficient to justify the tax abatement.

6. City of Franklin "Tax Abatement Policy" criteria:

The "Tax Abatement Policy" section of the *City of Franklin Community Investment Incentives*Summary states that the Economic Development Commission shall use certain criteria when considering a request for tax abatement. A comparison of those criteria and this request follows:

- a. Diversification of Local Occupations: According to the Employment Phase-In Schedule submitted, there will be 5 jobs moving from Beech Grove to Franklin and 2 new jobs created once the new facility is complete. The average hourly salary for the 5 current employees is \$21.15 and the average hourly salary for the 2 jobs created is \$15.00. Wage figures do not include benefits.
- b. *Diversification of Local Employment*: According to the 2015 U.S. Census Bureau County Business Patterns, there were 4 electrical apparatus and equipment wiring supply merchants in Johnson County. There were 61 employees and their average hourly wage was \$25.90 per hour without benefits.

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- c. *Increase in Local Salaries*: The average wage for all industries in Johnson County for the first quarter of 2013 was \$16.09. The average wage in 2015 for electrical apparatus and equipment merchant employees was \$27.57 per hour.
- d. Sustainable Land Use: The petitioner proposes to make this investment on a vacant lot in Hurricane Industrial Park.
- e. Future Community Investment: The applicant should share with the EDC their plans for future community investment. The company has indicated on their application that they are agreeable to a **2% economic development fee** on real property improvements.
- f. Conformance with the Comprehensive Plan: The Comprehensive Plan Future Land Use Plan identifies this property as Manufacturing. Manufacturing areas are intended to accommodate large scale businesses that produce finished products from raw materials. Uses in these areas may include product manufacturers as well as any related warehousing and offices. Manufacturing areas may include facilities that involve emissions or the outdoor storage of materials and finished products. These two factors are the primary distinction between manufacturing areas and light industrial areas.

The property is zoned IG, Industrial: General. The "IG," Industrial: General zoning district is intended to provide locations for general industrial manufacturing, production, assembly, warehousing, research and development facilities, and similar land uses. This district is intended to accommodate a variety of industrial uses in locations and under conditions that minimize land use conflicts. This district should be used to support industrial retention and expansion in Franklin.

7. Tax Abatement Duration:

The City of Franklin Community Investment Incentives Summary provides that longer periods of abatement on real and personal property may be considered for requests of an exceptional nature. The Summary states that development examples of an exceptional nature include projects which:

- a. Create a new plant or product line for an existing manufacturer;
- b. Creates substantial employment opportunities with higher than average wages;
- c. Increase substantially property values and the city tax base with minimal impact to city services (police & fire protection, schools, utilities, infrastructure, etc.); and
- d. Utilize existing public infrastructure (sanitary & storm sewer, roads & streets, drainage facilities, and other utilities).

8. Requested Effective Year:

The petitioner has requested that, if approved, the tax abatement be effective for the tax year 2018, payable 2019.

Staff Comments:

The Mayor's Office has indicated they are supportive of a three year tax abatement for this project based on the investment amount, number of jobs, and average hourly wages presented. This type of development is what this area was designed to attract and support.

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CITY OF FRANKLIN

Job and Wage Description Information Sheet

COMMUNITY DEVELOPMENT DEPARTMENT



Tax Abatement Application

EDC 2017-08

Organization/Corporation Requesting Tax Abatement	- DU	2017-0
Organization/Corporation Name: Superior Systems & Supply, Inc.		
Primary Contact Name: Marty Cooper		
Contact Address: 5602 Elmwood Ave #221		
City: Indianapolis State: Indiana	Zip:	46203
Phone Number: 317-783-0353		
Email: superiorsystemsinc@yahoo.com		
Three possible dates before the EDC		
meeting to conduct a site visit:		
Name of Owner: Marty Cooper		
Parent Company (If Applicable):		
Primary Contact for Yearly Compliance Reports		
Name: Marty Cooper		
Title: President		
Address: 5602 Elmwood Ave #221		
City: Indianapolis State: Indiana	Zip:	46203
Phone Number: 317-783-0353		
Email: superiorsystemsinc@yahoo.com		
Description of Project		
Project Location/Address: 1556 Amy Lane		
Parcel Number: 41-08-12-033-006.07-018		
Brief Description of Project:		
Relocate and expand company headquarters by building a 5400 sq. ft. facili	ty.	
Current Assessed Value (AV) of the Property:		
1. Land 45,900		
2. Building		
3. Inventory		
4. Equipment		
lave building permits been applied for (if applicable): Yes No		
las equipment been installed (if applicable): Yes No		
, , , , , , , , , , , , , , , , , , , ,		
Required Attachments:		
■ Completed SB-1 Form(s) ■ Summary of Benefits (if ap	nlicable)	
■ Legal Description of the Property ■ Employment Phase-In Sche		
Company Financial Statement Company Investment Time		

■ Compliance Affidavit

Type of Abatement Requested	
Real Property	Personal Property
Length of Abatement Requested: 10	Years
Project Size (square feet): 5,400	Size of Site (acres): 1.766
Type of Building:	
Multiple Tenants (leased) Single	Tenant (leased) Owner Occupied 🗸 Corporate Headquarters 🗸
Capital Investment	▼ The state of th
 Real property capital investmen 	t only: 400,000
Personal property capital invest	ment only:
Total capital investment for pro	posed project: 400,000
Jobs Created and/or Retained	
 Estimated number of full time jo 	obs created by the proposed project: 2
Estimated number of full time jo	bbs retained as a direct result of the proposed project: 5
3. Total number of full time jobs up	oon project completion:
Wages Created and Retained	
1. Average hourly wage rate for ne	w jobs (w/o benefits) 15.00
2. Average hourly wage rate for job	
***In addition to answering these quest	ions, please fill out the Job and Wage Description for Tax Abatement
Application information sheet and subm	it it with the application as an attachment.
Please explain why the abatement incen	
The tax abatement is necessary for our small bu	usiness to expand and stay committed to our current employees to relocate to their
community. It will also give the Company the or	oportunity to create more jobs and train new employees to increase their wages.
Company Information	
How long has the company been in existe	ence? 39 years
Current address of company headquarte	
5602 Elmwood Ave #221,	Indianapolis, IN 46203 - 22 years
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Approximate percentage of employees at	current location who live in the
City of Franklin and/or Johnson County:	80%
Have you ever received tax abatement at	
If yes, when and for what term?	your current location: Tes (NO)
What specifically has the company done	
to give back to the community:	The Company has provided employment and donated financially to local residents and Johnson County non-profits.
,	The Company is committed to contributing more to the community as it expands and relocates to the area.
While acting as a strong advocate for using	economic incentives to help applicants expand and/or locate in the
community, the City of Franklin also strives	to enrich the quality of life for its citizens. To that end, the City embraces
the use of voluntary economic developmen	t tees as allowed under Indiana law (IC 6-1.1-12.1-14) These fees are
directed by the City to local nonprofit organ	sizations to bolster their economic development efforts. The fee can be
applied on both real and personal property	abatements. The fee is collected annually by the County Treasurer as a
special assessment on the tax bill and is dist	ributed by the City to the designated economic development nonprofit
organization. Typically, 2% is charged on Re-	al Property and 5% is charged on Personal Property. The fee is a
percentage of the abatement received. For	example, instead of receiving 100% abatement in the first year, the
company receives a 95% abatement, with th	ne 5% difference going to support local economic development. More
information can be found on the City's webs	site (<u>www.franklin.in.gov</u>) under the Economic Development tab.
ls the company agreeable to the Economic	Development Fee? (Yes) No
If ves. at what percent(s)?	2%



20 PAY 20

FORM SB-1 / Real Property

Prescribed by the Department of Local Government Finance

This statement is being completed for real property that qualifies under the following Indiana Code (check one box): 🗵 Redevelopment or rehabilitation of real estate improvements (IC 6-1.1-12.1-4) ☐ Eligible vacant building (IC 6-1,1-12,1-4.8)

INSTRUCTIONS:

- 1. This statement must be submitted to the body designating the Economic Revitalization Area prior to the public hearing if the designating body requires information from the applicant in making its decision about whether to designate an Economic Revitalization Area. Otherwise this statement must be submitted to the designating body BEFORE the redevelopment or rehabilitation of real property for which the person wishes to claim a deduction. "Projects" planned or committed to after July 1, 1987, and areas designated after July 1, 1987, require a STATEMENT OF BENEFITS. (IC 6-1.1-12.1)
- Approval of the designating body (City Council, Town Board, County Council, etc.) must be obtained prior to initiation of the redevelopment or rehabilitation, BEFORE a deduction may be approved.
- To obtain a deduction, application Form 322 ERA/RE or Form 322 ERA/VBD, Whichever is applicable, must be filed with the County Auditor by the later of: (1) May 10; or (2) thirty (30) days after the notice of addition to assessed valuation or new assessment is mailed to the property owner at the address shown on the records of the township assessor.
- 4. Property owners whose Statement of Benefits was approved after June 30, 1991, must attach a Form CF-1/Real Property annually to the application to show compliance with the Statement of Benefits. [IC 6-1.1-12.1-5.1(b) and IC 6-1.1-12.1-5.3(j)]
- The schedules established under IC 6-1.1-12.1-4(d) for rehabilitated property and under IC 6-1.1-12.1-4.8(1) for vacant buildings apply to any statement of benefits approved on or after July 1, 2000. The schedules effective prior to July 1, 2000, shall continue to apply to a statement of benefits filed before

July 1, 2000.						
SECTION 1		TAXPAYER IN	IFORMATION			
Name of taxpayer Supe	rior Systems & Supply, Ir	nc.				
	ber and street, city, state, and ZIP co 2 Elmwood Ave #221, Indi				8	
Name of contact person			Telephone number		E-mail addres	SS .
Mart		superiors	ystemsinc@yahoo.co			
SECTION 2	LOCA	TION AND DESCRIPTION	ON OF PROPOSED PROJE	СТ		CONTRACTOR OF STREET
Name of designating body		Resolution nu	mber			
	ity of Franklin					
Location of property 1	556 Amy Ln		Johnson Johnson		DLGF taxing	district number
Description of real property	y improvements, redevelopment, or	rehabilitation (use additional	sheets if necessary)			rt date (month, day, year)
					August	: 2017
	Contruct a 5,400 sq. t	ft. steel building.			Estimated com July 2	ppletion date (<i>month, day, year</i>) 2018
SECTION 3	ESTIMATE OF EMP	LOYEES AND SALARIE	ES AS RESULT OF PROPO	SED PRO	JECT	
Current number 5	Salaries 220,000	Number retained 5	Salaries 220,000	Number add	ditional 2	Salaries 62,400
SECTION 4		ED TOTAL COST AND V	ALUE OF PROPOSED PRO	JECT		
NOTE: Pursuant to I	C 6-1.1-12.1-5.1 (d) (2) the COS				MPROVEME	NTS
is confidential.			COST		ASSESSED VALUE	
Current values			79,000		45,900	
	s of proposed project		400,000			
	roperty being replaced		0			
The second secon	upon completion of project	OTHER RENEWAL DOC	479,000			
SECTION 5	WASTE CONVERTED AND		MISED BY THE TAXPAYER	3		
Estimated solid waste	e converted (pounds)0	.00	Estimated hazardous was		ed (pounds) _	0.00
Other benefits		5:2	20,000 - 21.15		All Marie Ma	
		2:1	62,400= 15			
			Maria de California de Califor			
SECTION 6		TAXP	NAME OF THE OWNER			
I hereby certify that	the representations in this s	statement are true.				
Signature of authorized repr	resentative Mart C	Cooper	President		Date signed (m	onth, day, year) 8/29/2017

FOR USE OF THE	DESIGNATING BODY	
We have reviewed our prior actions relating to the designation of this Econo adopted in the resolution previously approved by this body. Said resolution	mic Revitalization Area and find that the n, passed under IC 6-1.1-12.1, provides f	applicant meets the general standards or the following limitations:
A. The designated area has been limited to a period of time not to exceed expires is	eed calendar years * (see	below). The date this designation
 B. The type of deduction that is allowed in the designated area is limited 1. Redevelopment or rehabilitation of real estate improvements 2. Residentially distressed areas 3. Occupancy of a vacant building 	d to: Yes No Yes No Yes No	
C. The amount of the deduction applicable is limited to \$		
D. Other limitations or conditions (specify)		
E. The deduction is allowed for	ears* (see below).	
We have also reviewed the information contained in the statement of benefit determined that the totality of benefits is sufficient to justify the deduction de	ts and find that the estimates and expects are expects and expects	tations are reasonable and have
Approved (signature and title of authorized member of designating body)	Telephone number	Date signed (month, day, year)
Attested by (signature and title of attester)	Designated body	
* If the designating body limits the time period during which an area is an ec entitled to receive a deduction to a number of years designated under IC 6-1	onomic revitalization area, it does not lim	nit the length of time a taxpayer is
 A. For residentially distressed areas, the deduction period may not exceed to B. For redevelopment and rehabilitation or real estate improvements: 1. If the Economic Revitalization Area was designated prior to July 1, 20 2. If the Economic Revitalization Area was designated after June 20, 20 C. For vacant buildings, the deduction period may not exceed two (2) years. 	00, the deduction period is limited to thre	ee (3), six (6), or ten (10) years. I ten (10) years.

2015: 4 establishments
61 employees
806,000
3,287,000 amual
payrock
payrock
1CATION
\$25.90/hr
average

JOB AND WAGE DESCRIPTION FOR TAX ABATEMENT APPLICATION

Please provide the following job and wage earning information that is associated with this Tax Abatement Petition (Please specify all wages in an hourly format without benefits):

(1)	Company NAICS code: 423610 ?
(2)	The total number of jobs current at the site: 5 , the number of those jobs that will be retained as a direct result of the proposed investment 5 , and the number of new jobs which will be created as a direct result of the proposed investment 2 .
(3)	The total number of full-time employees at the site:
(4)	The total number of temporary and/or contract employees currently at the site: 0 .
(5)	The average hourly wages for the new jobs: \$15.00
(6)	Will the new jobs being created begin as temporary and/or contract employees?no
(7)	Number of new and/or retained jobs in:
	(a) Managerial/Professional Specialty Occ.: Average Hourly Wage:
	(b) Technical/Sales/Admin. Support Occ.:Average Hourly Wage:
	(c) Service Occ.:Average Hourly Wage:
	(d) Precision Production/Craft/Repair Occ.: Average Hourly Wage:
	(e) Operators/Fabricators/Laborers:Average Hourly Wage:
	Note: The total number of jobs specified above should correspond with the Statement of Benefits Form SB-1.
(8)	Attach detailed information on the types of benefits offered for new employees. A description of all possible bonuses and incentives should also be given if provided. Company provides free training along with certification as needed. Company offers group health insurance and pays 50% of employees premium. Company offers 1 weeks paid time off after 1 year of employment and 2 weeks after 1 year. Company provides 6 paid holidays after 1 day of employment. Company provides yearly wage increases and bonuses.

Superior Systems & Supply Inc Employment Phase-In Schedule Job Creation/Retention Timetable

	Mangerial/Professional	Administrative	Service Occ.	Total
Year of Abatement	2017	2017	2017	2017
1st Quarter	1	1	3	5
2nd Quarter	1	1	3	5
3rd Quarter	1	1	3	5
4th Quarter	1	1	4	6
Year of Abatement	2018	2018	2018	2018
1st Quarter	1	1	4	6
2nd Quarter	1	1	5	7
3rd Quarter	1	1	5	7
4th Quarter	1	1	5	7
Total	1	1	5	

Superior Systems	& Supply Inc
Investment T	imetable
	Buildings
Year of Abatement	2016
1st Quarter	
2nd Quarter	
3rd Quarter	
4th Quarter	79,000
Year of Abatement	2017
1st Quarter	
2nd Quarter	31,000
3rd Quarter	70,000
4th Quarter	70,000
Year of Abatement	2018
1st Quarter	30,000
2nd Quarter	70,000
3rd Quarter	50,000
4th Quarter	



5602 Elmwood Ave. #221 Indianapolis, IN 46203 (317) 783-0353 (800) 686-3308

September 1, 2017

We are asking for tax abatement on a \$400,000 real property investment. We are currently located in Indianapolis. Superior Systems & Supply, Inc. has been in business for 39 years. We are a small business that has grown out of our current location. Since the majority of our employees reside in the Johnson County, we want to invest in their community. While increasing the size of our facility, we also want to increase the size of our workforce.

Our plan is to situate our 5,400 sq. ft. headquarters at 1556 Amy Lane with space to build another building in the future for another small business to invest in the community.

Thank you for your time,

Marty Cooper President



- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2017): 3.3147
- Project Name: Superior Systems & Supply

		With Abatement			Wit	Estimated		
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Tax Abatement Savings
Year 1	100%	\$ 0.00	\$0.00	\$0.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$14,370.00
Year 2	66%	\$ 5,398.00	\$0.00	\$5,398.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$8,972.00
Year 3	33%	\$ 10,638.00	\$0.00	\$10,638.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$3,732.00
Totals		\$16,036.00	\$0.00	\$16,036.00	\$47,631.00	(\$4,521.00)	\$43,110.00	\$27,074.00



- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2017): 3.3147
- Project Name: Superior Systems & Supply

		With Abatement			Without Abatement			Estimated
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Tax Abatement Savings
Year 1	100%	\$ 0.00	\$0.00	\$0.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$14,370.00
Year 2	80%	\$ 3,175.00	\$0.00	\$3,175.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$11,195.00
Year 3	60%	\$ 6,351.00	\$0.00	\$6,351.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$8,019.00
Year 4	40%	\$ 9,526.00	\$0.00	\$9,526.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$4,844.00
Year 5	20%	\$ 12,702.00	\$0.00	\$12,702.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$1,668.00
Totals		\$31,754.00	\$0.00	\$31,754.00	\$79,385.00	(\$7,535.00)	\$71,850.00	\$40,096.00



- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2017): 3.3147
- Project Name: Superior Systems & Supply

		W	ith Abatement		Wi	Estimated		
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Tax Abatement Savings
Year 1	100%	\$ 0.00	\$0.00	\$0.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$14,370.00
Year 2	85%	\$ 2,382.00	\$0.00	\$2,382.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$11,988.00
Year 3	71%	\$ 4,604.00	\$0.00	\$4,604.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$9,766.00
Year 4	57%	\$ 6,827.00	\$0.00	\$6,827.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$7,543.00
Year 5	43%	\$ 9,050.00	\$0.00	\$9,050.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$5,320.00
Year 6	29%	\$ 11,273.00	\$0.00	\$11,273.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$3,097.00
Year 7	14%	\$ 13,655.00	\$0.00	\$13,655.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$715.00
Totals		\$47,791.00	\$0.00	\$47,791.00	\$111,139.00	(\$10,549.00)	\$100,590.00	\$52,799.00



- Johnson County, Franklin City-Franklin Twp
- Tax Rate (2017): 3.3147
- Project Name: Superior Systems & Supply

		Wi	With Abatement			Without Abatement			
	Abatement Percentage	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Property Taxes	Circuit Breaker Tax Credit	Net Property Taxes	Estimated Tax Abatement Savings	
Year 1	100%	\$ 0.00	\$0.00	\$0.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$14,370.00	
Year 2	95%	\$ 794.00	\$0.00	\$794.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$13,576.00	
Year 3	80%	\$ 3,175.00	\$0.00	\$3,175.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$11,195.00	
Year 4	65%	\$ 5,557.00	\$0.00	\$5,557.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$8,813.00	
Year 5	50%	\$ 7,939.00	\$0.00	\$7,939.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$6,431.00	
Year 6	40%	\$ 9,526.00	\$0.00	\$9,526.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$4,844.00	
Year 7	30%	\$ 11,114.00	\$0.00	\$11,114.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$3,256.00	
Year 8	20%	\$ 12,702.00	\$0.00	\$12,702.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$1,668.00	
Year 9	10%	\$ 14,290.00	\$0.00	\$14,290.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$80.00	
Year 10	5%	\$ 15,084.00	(\$714.00)	\$14,370.00	\$15,877.00	(\$1,507.00)	\$14,370.00	\$0.00	
Totals		\$80,181.00	(\$714.00)	\$79,467.00	\$158,770.00	(\$15,070.00)	\$143,700.00	\$64,233.00	